

Q. What do I do if a Canadian (not necessarily seeking employment in the country) insists on obtaining a copy of the list of Canadian companies located in the country-a list he or she knows exists, having seen it previously or having been told of its existence?

A. Refer these requests to local bilateral Chambers of Commerce that keep such a list. Use the related <u>standard letter</u>). In cases where there is no local bilateral Chamber of Commerce, use your judgement when handing out your own list which you compiled from information obtained from companies on a commercially confidential basis. Always get permission from the company to include its name on your list. Refer to the Key Contact Search guideline for more information.