have to be transported over a long distance. In the case of <u>plantations</u> there is more productivity in harvesting and greater volume per ha. (per specie) as clear cutting is generally used. On average the logs are medium-to-small-size (length = 2,5 meters; diameter = 15-25 cm).

With the present structure of forest production, the main market for suppliers of goods and services is in the system used for harvesting in the <u>natural forest</u> where the predominant logging technique uses skidders. Also road construction equipment, log loading and unloading equipment, and transportation equipment (trucks) used. In the medium term (2 to 5 years) there will be a shift to harvesting <u>plantations</u> that will increase the demand for harvesting equipment.

## 8.1. <u>Possible areas of interest for Canadian</u> <u>suppliers of goods and services in forest</u> <u>harvesting</u>

## GOODS

- Felling and logging equipment and tools.

- Road construction equipment.
- Log loading, unloading and yarding equipment.

## SERVICES

- Consultancy: Computer software for harvest control and economic and technical evaluation.

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