

## SOURCES OF MARKET INFORMATION

### Market Data

#### A. Trade

Tariffs, rates, import policy, customs requirements, product classification, internal taxes.

Export/import statistics, quantities imported from various countries, main exports, growth in market.

#### B. Economic/Geographic

Economic indicators, income, purchasing power, domestic production, consumption, product usage levels.

Economic development plans.

### Source

- 1) External Affairs and International Trade Canada (geographic trade development divisions)
- 2) Canadian Trade Commissioner Service
- 3) Consulate/Embassy of country in Canada
- 4) *Exporters' Encyclopedia Directory*, P.O. Box 2007, Jersey City, N.J., U.S.A. (201) 547-6050 or branches in Canada
- 5) U.S.A. only:  
*U.S. Customs Directory*  
1301 Constitution Avenue N.W.  
Washington, D.C. 20229  
(202) 566-8195
- 6) *Exporting to the United States*, Department of Treasury, U.S. Customs Service, Washington, D.C. 20229
- 1) External Affairs and International Trade Canada (geographic trade development divisions)
- 2) *Yearbook of International Trade Statistics*, United Nations, New York
- 3) *U.N. Monthly Bulletin of Statistics*, United Nations, New York
- 4) *Statistics Canada Merchandise Exports Annual* – Catalogue No. 65-202
- 1) *U.N. Statistical Yearbook*, Annual, U.N., New York and the *Monthly Bulletin of Statistics*
- 2) Statistical yearbook for the country – published by the country in English and the country's language. For Japan contact the JETRO offices in Canada.
- 1) Published by national governments – sometimes available in libraries in Canada