

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

REPORT 4  
88/10/21

POST : 521-ISLAMABAD

004-DEFENCE PROGRAMS, PRODUCTS, SERV  
PAKISTAN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:  
INVESTIGATION AND REPORTING UPON PAKISTAN ARMY PROCUREMENT  
PROCESS.

ANTICIPATED RESULTS:  
BETTER KNOWLEDGE ABOUT THE PROCUREMENT  
PROCESS LEADING TO BETTER PREPARED  
EXPORTERS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 1)POSSIBLE VISIT OF ARMY SIGNAL CHIEF TO CANADA  
2)RAST/ASSIST SYSTEMS FOR PAKISTAN NAVY SHIP  
3)MBB PROPOSAL TO MINISTRY OF DEFENCE FOR SUPPLY  
/ASSEMBLY OF MBB HELICOPTER.

1)ARMY SINGLA CHIEF VISITED CDA ON INVITATION OF  
CDN MARCONI CO. POST HELPED TO ARRANGE THE VISIT  
2)POST HELPED TO SUBMIT INDAL TECHNOLOGIES RAST  
SYSTEM BID TO PAKISTAN NAVY. 3)POST HAS RAISED  
SUPPORT FOR MBB AT APPROPRIATE FORUMS DURING CALL

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

CDA & GOVT OF PAKISTAN AGREED IN PRINCIPLE TO  
PROVIDE 233 MIL CANOLA OIL TO THE LATTER OVER A  
PERIOD OF 3 YEARS. WILL MONITOR TO ENSURE THAT  
WORKER'S TO DEVELOPMENT OF LOCAL MARKET FOR  
CANDOLA OIL  
TO COMPLETE JOB BUSINESS  
AND GOVT DEPT'S INTERESTED COMPANY COMPANIES  
THIS JOB-SECTION FOR THE USE OF COM COMPANIES  
CORRECT AND DISSENTATIVE INFORMATION ABOUT  
DELIVERMENTS  
COMPANIES AND GOVERNMENT  
INVOLVED INFORMATION ABOUT FOCVT MARKET FOR  
BY VARIOUS COMPANIES  
OBLIGATION TO BRING AND SUBMITTING  
OBTAIN THAT INFORMATION ABOUT PRODUCTION