

PROGRAM RESULTS: ASIA & PACIFIC

BUSINESS ACTIVITY

During the October - December 1993 period thirteen posts reported the following business activity:

- 89 EXPORT SALES WORTH \$550.21 MILLION
- 13 NEW BUYING CONNECTIONS / 22 AGENCY AGREEMENTS
- 12 NEW JOINT VENTURES WORTH \$21.02 MILLION / 2 LICENSING AGREEMENTS
- 2 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENT IN CANADA WORTH \$0.1 MILLION
- 3 CANADIAN INVESTMENTS IN TERRITORY WORTH \$15 MILLION
- 5 TECHNOLOGY TRANSFERS WORTH \$2.2 MILLION

HIGHLIGHTS:

- \$145 Million sale of helicopters (Bangkok)
- \$34 Million sale of Fibre Optic Network (Bangkok)
- \$26 Million sale of Flight Training Simulators (Tokyo)
- \$20 Million new joint venture for information systems (Sydney)
- \$2.8 Million sale of African Black Ostriches (Canberra)
- \$1.3 Million sale of house kits (Tokyo)

KEY STATISTICS: for the thirteen posts reporting workload information

Missions Reporting To

		PST	PNC	PNJ
No. Trade Enquiries	Cdn	6395	758	2266
	Local	5490	505	4895
No. Investment Enquiries	Cdn	64	9	41
	Local	106	82	41
No. Business Visitors	Cdn Pr / Pub	1397 / 302	269 / 76	753 / 138
	Local Pr / Pub	1613 / 217	191 / 35	8674 / 177