

BUSINESS NOTICES.

As the design of the CANADIAN DRUGGIST is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in the CANADIAN DRUGGIST.

The attention of Druggists and others who may be interested in the articles advertised in this Journal, is called to the SPECIAL CONSIDERATION of the Business Notices.

Why They Kick!

It is not often the proprietors of the Genuine Penny-Royal Wafers have cause to kick, but they wish druggists to note what they say on page 7 as to why worse than kicking is necessary. Read it.

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This curious cognomen is already a household word with those who believe in the best and the most delightful in goods adapted to the toilet. Messrs. Lyman, Knox & Co., of Montreal and Toronto, who are general agents for these preparations, report unusually large sales this year.

Lawson & Jones.

Label Printers and Lithographers, London, Ont., are paying more attention to fine lines of druggists' boxes than they have hitherto. They advertise square, impervious boxes in this issue which are much lower in price, to the Canadian druggists, than the American square impervious boxes.

Dr. Woods' Norway Pine Syrup.

Messrs. T. Milburn & Co., of Toronto, are sole agents for the new and attractive specialty, Dr. Woods' Norway Pine Syrup, which is now being extensively advertised and will no doubt become a very good seller. The preparation is attractively boxed for counter display, and the firm report large orders already coming in.

Again Enlarging.

The O. & W. Thum Co., manufacturers of the Tanglefoot Sealed Sticky Fly Paper, of Grand Rapids, Mich., are again enlarging their works by the addition of a building 75 x 100 feet and three stories high, to accommodate additional machinery. New engine and boiler house and store houses will also be completed before next spring. The O. & W. Thum Co. mean to have no trouble next year to supply Tanglefoot in sufficient quantity to meet the requirements of the trade.

Choice Perfumery and Elegant Designs.

We are in receipt of the Illustrated Price List of Fine Perfumery, manufactured by Frederick Stearns & Co., of Windsor, Ont., and Detroit, Mich. The styles shown are mostly new and artistic, and the odors are excellent, judging by the samples seen. They have some very fine new odors, viz.: Anorita, Cleopatra, American Beauty Rose, Olive Blossom, and Ideal Boquet, which with others already well known to the trade, constitute a stock which must ingratiate themselves with the retail trade and the general public. Send for their price lists and see and judge for yourself whether these goods are not just what you are looking for. Men-

tion the fact of seeing their advt. on page 3 of the CANADIAN DRUGGIST.

Can be Used Where "Emulsions" Cannot be Tolerated.

From H. W. Skerry, M. D., visiting physician to Brooklyn Home for Consumptives:

Brooklyn, N. Y., Oct 15, 1889.

I have used "Maltine with Cod Liver Oil" in the Brooklyn Home for Consumptives, where I have been very much pleased with its action. I have used it especially with patients who were unable to take and retain Cod Liver Oil, either pure or in the different "emulsions" at our service. In these cases, when placed upon "Maltine with Cod Liver Oil," there was no reason to discontinue its use.

The Chesebrough Manufacturing Company, (Consolidated,)

whose Canadian headquarters are at 83 St. James Street, Montreal, announce the following list of discounts to the trade under date of Nov. 1st, 1892:—Bills amounting to \$20, at list prices, 5% discount; \$50, 10% discount; \$75, 15% discount, and \$100, 20% discount, (Jobbers). The purchase of the \$100 bill entitles the dealer to the benefit of Jobbers' Terms, viz.: 20 per cent discount on all subsequent bills of any amount, without regard to quantity. Delivery. — On shipments amounting to \$100 and upwards, to Winnipeg and points west, one-half of the cost of freight will be allowed. On goods shipped by express no part of the charges will be allowed. Thirty days' time will be allowed on monthly purchases.

To the Trade:

Many calls for "Antikamnia" in various sized tablets, necessitates our placing on the market these additions to our 5 grain size, viz.: one, two, three and ten grain tablets. Other new features are the combination Tablets, "Antikamnia and Quinine," containing 2½ grains each Antikamnia and Quinine; also "Antikamnia and Salol," containing 2½ grains each of Antikamnia and Salol, both in one size (5 gr.) only. The above are now in stock with your jobber, and are offered at the uniform price of \$1.00 per ounce, with the usual quantity discount. We have made the physicians in your territory cognizant of these additions, and trust you will stock same in anticipation of an active demand.

Sincerely yours,

THE ANTIKAMNIA CHEMICAL CO.,
717 Locust-st., St. Louis, Mo.

FRANK A. RUFF,
President and Treasurer.

Special Request.

The following circular speaks for itself:—

To the Trade:

During the present year the practice of cutting prices has been started in several places.

While we wish to avoid any appearance of dictating to our friends, we must earnestly request them not to cut prices on our goods. It is entirely in their own in-

terest to maintain prices, and we are convinced that our many friends will recognize this fact. In accordance with our agreement with the Retail Trade, we have shut off supplies from and refused to sell to "cutters," and we intend to pursue this policy in future. All our preparations are full, honest value for the regular marked price, and we trust the trade will everywhere assist us to maintain the retail prices. Hoping that a prosperous season has now been entered upon, we remain,

Very truly yours,
T. MILBURN & Co.

The A. Major Cement Company,

with a capital stock of \$100,000 in 10,000 shares of \$10 each, has been organized and the stock is now offered to druggists. All shares are full paid and non-assessable. Stockholders will have no liability whatever. The Company begins business without any debts or liability.

PROSPECTUS.—This Company presents an opportunity for investors to acquire an interest in a legitimate business, in which there is a certainty of dividends, and which in the past has been a success, and in the future has the brightest prospects.

This business was started by Mr. Major in 1876 without a dollar of capital, and the entire output for the first year amounted to only a few hundred dollars. From this small beginning, the business has grown to a yearly aggregate of \$20,000. The profits average 275 per cent. Heretofore the earnings in excess of living expenses, have been devoted to the advertising of the cement, and the placing of it on sale in every town and city in the United States and Canada, until "Major's Cement" is a household phrase. With such a foundation, there is every reason for expecting a large and profitable business, with the advantages to be gained from the capital and the co-operation of the stock company proposed. The present capacity of the plant is sufficient to care for a business of at least \$75,000 annually without any extra expense.

The Company owns a registered trade mark on which has been expended, between money and labor, at least \$100,000, and in less than five years, with the increased capital, will be worth over \$200,000. The name and trade mark are secured by patent right at Washington, D. C., registered under No. 17,570.

Mr. Major lately invented a showcase box for containing the cement and advertising it at the same time in the customer's store. The box is fully worth \$25,000 to the business, and the Company are the sole owners of this box. It is so highly appreciated by the dealers that it is exhibited in a conspicuous place on the showcase or in the windows of the most conservative druggists and the trade in general.

The property conveyed to the A. Major Cement Company embraces the whole plant, patents used in the manufacture, electro, stock, all patent rights, trade marks, good will, etc.