

FANCY GOODS AND STATIONERY.

SOME SUMMER SPECIALS.

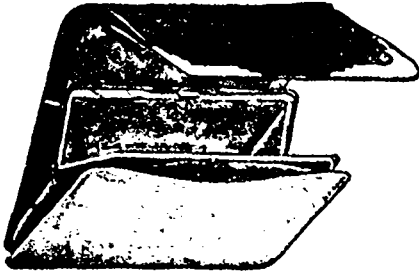
FROM the H. A. Nelson & Sons Co., Ltd., comes the report of a slight revival in trade during the past two weeks. They report many new drives in seasonable goods. One of the leaders is a line of base ball mitts, one of which, with leather palm and sides and canvas pocket back, can be retailed by the dealer with a large profit to him at 25c. each.

Their line of hammocks is notable, chief amongst them being their No. 55 at \$22.50 per doz. This is the largest hammock at the smallest price that has ever been put on this market. Croquet is also having its turn, and is selling in large quantities.

This company is showing a line of toy sailing boats, to retail from 5c. to \$2 each. This miniature fleet embraces every known kind of vessel, from the hardy lifeboat to the millionaire's pleasure yacht.

SPECIALTIES IN THE SPRING LIST.

To the enterprising dealer who is looking for the goods that sell in their proper season, note the following that the H. A. Nelson & Sons Co., Ltd., are offering: Their new,



The Brown Bros., Ltd.

solid, pure rubber, regulation lacrosse ball is better than any other regulation lacrosse ball, inasmuch as it is a perfectly finished ball, smooth and free from the pits and disfigurements which characterize such, resilient to just such a point that is neither too soft or too hard, just right and nothing more. In spite of all improvements it is sold for less than any competing ball. Pocket kinetoscopes are having a larger sale than ever, these interesting little optical delusions are made, one representing one round of a sparring competition, another a skirt dance, and another a butterfly dance.

With the cycle season come cycle sundries, and one of the best paying lines are those which cater to ladies' supplies. The H. A. Nelson & Sons Co. are showing a line of ladies' leather belts with purses attached, also a line of leather belts with leather handkerchief or miniature shopping bags attached. Daisy air rifles are now in swing. No boy should be without one. Think of it, 1,000 shots for 10c.; cheaper

and better than any Flobert made; no noise, no smoke, and retails for \$1.25 each. Fishing tackle season is now on. This company carries a full line of fishing tackle in baits, rods, lines, hooks, flies, etc. Ice cream freezers, Calcutta water coolers and picnic baskets are also in line. Be on the lookout for their travelers with import line. This is the largest and best assorted line of import goods they have ever sent on the road, and the results have justified the expenditure. If you have not yet been called upon, drop a line to the H. A. Nelson & Sons Co., Ltd., Montreal or Toronto; ask for their spring list, it costs you nothing, and contains much valuable information.



The Brown Bros., Ltd.

THE BROWN BROS., LTD.

Fountain pens are in great demand at this time of the year, and every stationer should be prepared to meet the demand and secure a stock of the Paul E. Wirt fountain pen, which is, without doubt, the finest of the fine. The Brown Bros., Ltd., are wholesale agents for same in Canada and always have a large supply on hand.

Leather Goods—New spring designs of all kinds, manufactured by the Brown Bros., Ltd. These goods consist of ladies' wallets and card cases in all the newest leathers—seal-skin, crushed morocco, Russia and calf; also gents' pocket books and pocket memorandum books; bankers' cases in morocco and roan leather.

The attention of the trade is called to the new Edison automatic mimeograph, which is, without doubt, the greatest labor-saving device of the age. With it 3,000 perfect copies can be made from one handwritten original. With it you can take 1,500 copies from one drawing or one sheet of music. The Brown Bros., Ltd., are agents for Canada.

COMPLAIN OF IMITATIONS.

The Rolland Paper Co. of St. Jerome and Montreal, claim that an imitation of their Supreme Linen Record is being put on the market. Mr. Rolland is naturally put out over it, but considers that the difference in

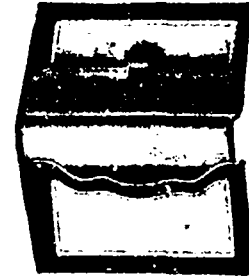
quality will make matters right in the end. "Besides," he said, "it is a testimony to our good paper to have others imitate it."

EXPECT TO MOVE.

The E. B. Eddy Co. are going to move their Montreal offices from their present position on St. James street to the corner of Latour and St. Genevieve streets.

ROMAN FLAX.

The Roman Flax stationery can now be had from Buntin, Gillies & Co., Hamilton, in small octavo and Albert notepaper, boxed in one-fifth reams, and envelopes of both sizes, boxed in hundreds, for fine trade. This is a line which should prove a good seller, and at the prices asked will allow a good profit to the retailer.



The Brown Bros., Ltd.

ELECTRIC LIGHT IN THE MILLS.

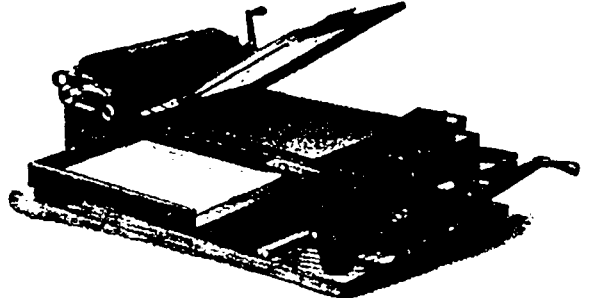
The Maple Card and Paper Mills, Portneuf, are having an electric light plant put in, and in a few weeks all the buildings will be lit by electric light. One reason for the change is that danger from fire is much reduced by a good system of electric lighting.

SHELF PAPERS.

Buntin Gillies & Co., Hamilton, are distributing samples of shelf paper in a variety of styles and colors. This article does not amount to a great trade, but gives a retailer a handsome profit.

NEW PAPERS BY THE PIRIES.

Mr. Hunter, who represents on this continent the well-known firm of Alex. Pirie & Sons, Ltd., of Aberdeen, Scotland, is pass-



The Brown Bros., Ltd.

ing through Canada on one of his regular trips. Speaking to BOOKSELLER AND STATIONER Mr. Hunter said: "In addition to our late new lines of fancy octavo note for ladies, we have brought out for this season two or three additional new ones.