

UPHOLSTERING One-Third Off Now!

A season, or rather a between-season, when otherwise our upholsterers would have little to do is turned into a busy time by doing this work at a third less than regular price. If you have a suite or odd piece that needs re-covering, we will be glad to give an estimate on cost of same at above reduced rate.—Fourth Floor.

January Clearance
A Sale Day For Each Dept

TODAY
Ladies' and Children's Knitted Apparel, Gloves and Toilet Goods

TOMORROW
Ladies' and Children's Underwear, Linens and Wallpaper

Stationery About Half Price Slightly Soiled Boxes

Crane's Linen Lawn, in gray, pink and mauve, with gilt-edged paper and envelopes 98c box
Crane's Linen Lawn, in white club size 98c box
Highland Linen, 2 quires Paper and 50 Envelopes, in pink and blue 98c box
Highland Linen, 1 quire Paper and 25 Gilt Edge Cards, and 50 Envelopes, at 98c box

Aisle D.

Opportunities have not diminished in this sale as it progressed, on the contrary they have greatly increased. As stocks are searched prior to inventory, new revelations are made—and consequently new merchandise and prices. Those who profit most by these sales are those who keep in everyday touch with our announcements.

Final Clearing In January Wallpaper Sale Thirty-Five Hundred Rolls



Papers For All Rooms, One-Third To One-Half Off

Here is the last opportunity to procure papers at one-third to one-half off before the rush season.

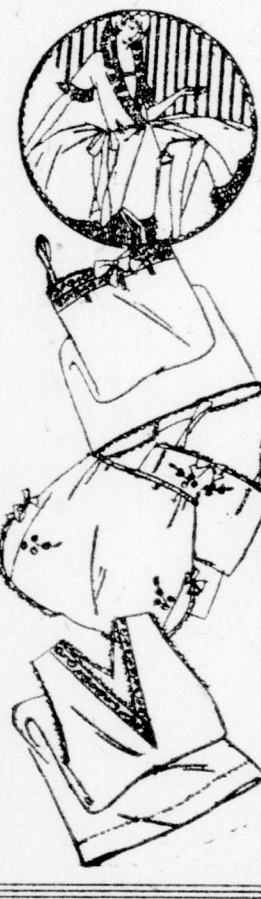
DINING, LIVING ROOM AND HALL PAPERS.

Three only 30-inch Tapestry Papers, in tan, brown and blue colors. Half price 75c roll
Four colors, 30-inch Plain Papers, in stucco blended styles. One-third less 79c roll
750 rolls 20-inch Tapestry and Conventional Papers, in mixed colors of brown, blue, tan and gray. Half price 45c roll
500 rolls Leaf Tapestry Papers, in gold and blue, also gray and blue, with cutout borders to match 35c roll
240 rolls Two-Tone Leaf Papers, in gray, ivory and buff colors, with panel bands to match 39c roll
Two only Grass Cloths, with metallic finish, in blue and brown colors, with bands to match. Half price 29c roll
350 rolls 20-inch Blends, with cutout borders to match, in mixed colors of gray, rose and green, also tan, blue and mulberry. One-third less 29c roll

1,200 rolls Stripe Paper, in gray, tan and brown colors, with cutout border and base decorations. Half price 17c roll
Three colors Jasper Stripe, in mixed colors of tan, sand and pumpkin yellow, all have cutout borders to match. One-third less 25c roll
Two only Leaf Tapestry Papers, in tan and brown shades 15c roll
762 rolls Kitchen and Dining-room Papers, with cutout borders to match 15c roll

Wall Paper, Paint, Wax—Third Floor.

Final Clearing of Whitewear Tomorrow Ladies' and Children's



A thorough sorting has taken place in this section after a month of sale events. Scores of garments, from handling and tossing on the sale tables, have lost their newness or freshness, but a little rinsing and pressing is all they need, as the garments themselves are none the worse; but they must be cleared rather than listed in stocktaking. These will be found grouped tabled and re-priced for final clearance tomorrow.

Gowns, Drawers, Chemises, Underskirts and Pyjamas 1-4 to 1-2 Off

4 dozen White Cotton Gowns, trimmed with lace and embroidery, size 4 to 12 years. Sale price \$1.12 to \$3.25
White Cotton Underskirts, trimmed with flounce of lace, embroidery and tucks. Sale price 79c, 98c, \$1.59 to \$3.50
Cotton Drawers, open or closed style, trimmed with tucks, lace and embroidery. Sale price 49c to \$1.25

White Cotton Underwaists, shaped shoulder, trimmed with embroidery and lace, large sizes. Sale price 49c to \$1.25
Envelope Chemise of fine quality cotton and nainsook, trimmed with lace and embroidery, strap shoulder. Sale price 75c to \$1.99

CHILDREN'S WHITEWEAR



One table of Children's Soiled Whitewear, consisting of flannellette gowns, princess slips, drawers, pyjamas, middie skirts and dresses.
Girls' Princess Slips, trimmed with lace and embroidery, size 4 to 8 years 29c to \$1.38

Girls' Cotton Gowns, slipover style, trimmed with lace and embroidery, size 6 to 14 years. Sale price 69c to \$1.13
Children's Flannellette Gowns, Mother Hubbard style, size 4 to 14 years. Sale price 69c to \$1.00

Girls' Dresses and Middies About Half

Girls' Voile and Pique Dresses, made in a variety of styles, trimmed with lace and embroidery, size 4 to 12 years 98c to \$2.38
Girls' Cotton Bloomers and Drawers, trimmed with tucks, lace and embroidery. Sale price 23c, 29c to 69c
Girls' Cotton Pyjamas in one and two piece style, size 4 to 14 years 59c to 88c
A few Flannel Middies, in colors of navy, rose and yellow. To clear at half price \$1.39, \$1.98

One table of Girls' Gingham Dresses in a variety of styles and colors. Sale price \$1.59
One dozen Middie Skirts of navy serge and all-wool plaid, in side and box-pleated style, finished on white cotton waist. To clear at half. Size 6, 8, 10 years. Prices \$1.25, \$1.59, \$1.98
One table of Soiled Middies in regulation style, all white and white with blue collar, size 6 to 14 years 79c to 98c

SMALLMAN & INGRAM
LIMITED

The Breath of the Avenue

The latest reports from our Fashion Headquarters in New York emphasize the importance of

THE MONOGRAM—EVERYWHERE.

An inconsequential thing it is—the monogram that we are seeing everywhere. But how much atmosphere it lends to the article of which it happens to be a part. Monograms are like the "inponderables" of the French—their expressive term for accessories—those "weightless bits which in the end outweigh everything."

Each day for months has brought us this monogram in new and different guise—for it has not been satisfied with mere lettered initials. Sometimes it is a group of concentric semicircles that resemble nothing at all. Or a cryptic hieroglyphic straight from Egypt. Or a Chinese or Japanese figure which, we are told, can be interpreted to mean anything you like.

AND THE MONOGRAM IS APPEARING ON EVERYTHING—ON NECESSITY AND ACCESSORY ALIKE:

On crepe neckties of bright shades to wear with sports blouses, it appears in contrasting shades that match the fringe at the ends.

Flannel sports dresses in light shades wear a Chinese monogram on the left front of the slipover blouse—white on colors, and black on white.

Handbags take a jeweled or marcasite monogram. In the corner of the under arm bag. Dangling from the clasp of the pouch bag.

The monogram is that added touch without which no fashionable woman can afford to be seen.

THE BREATH OF THE AVENUE.

Smallman & Ingram Exclusive Service.
(Copyrighted)

NEW!

Wm. Anderson's Famous Scotch Ginghams

First spring shipment of this popular Gingham just opened. The best quality cloth and the newest designs for spring, 1924.

About 2,000 yards in checks and plaids to select from (no two alike), and about 1,000 yards of plain Zephyrs to match. We cordially invite you to see this wonderful range.

See the season's latest—a solid color ground with a one-inch overcheck in pencil line white, also the new two-tone color effect in the small plaids. You will surely want several dresses off these.

A beautiful range of plain colored Zephyrs, including brown, sky, cadet, copen, peach, dark green, pink, light and medium mauve.

William Anderson's best quality Scotch Gingham in the newest designs, 32 inches wide. .60c

NEW!

Trimmings Glisten On the New Dresses

And there is a sparkling array of new ornaments on display at the Trimming Counter. Besides the popular Rhinestone Buckles there are new ornaments which realize the tremendous importance of being beaded this season.

Buckles and Ornaments of rhinestone, in a brilliant variety of designs. 85c to \$3.50
Jet and Rhinestone, Black Net and Colored Bead Ornaments, in the newest springtime colorings. The prices range from 50c to \$3.50
Pearl and Rhinestone combined in new and original patterns \$1.25 to \$2.50

Aisle D.

Handwoven Damask Tablecloths HALF PRICE

There are just seventeen cloths in delightful quality hand-woven plain Damask, with satin band; slightly soiled, stained, or very slight imperfections. These will make admirable cloths for general use at exactly one-half today's regular prices. We briefly list the sizes and prices. To avoid disappointment and share in these bargains, make it 9 a.m. tomorrow.

Eight only 2x2½ yards. Sale price \$9.75
Five only 2x2½ yards. Sale price \$7.00
Three only 2½x3½ yards. Sale price \$12.50

CLEARING ALL ODD CLOTHS AT ONE-THIRD TO ONE-HALF OFF

The balance from previous sales and all soiled and odd Cloths and Naps are regrouped for rapid clearance tomorrow morning. Read every item and endeavor to be here at opening hour. Every Cloth guaranteed all pure linen.

Group No. 1—Sizes 13¼x13¼, 2x2, 2x2½ yards. All one price \$2.98

All Pure Linen Cloths, round and square designs. The clean-up of odd lots and seconds, priced from one-third to about one-half formerly. Quantities as listed:

6 only 13¼x13¼ yards; 12; only 2x2 yards
7 only 2x2½ yards. All one price tomorrow \$2.98 each

FLEUR DE LIS IRISH LINEN DAMASK NAPKINS, ALL ONE PRICE, \$3.98 HALF DOZEN

This sale offers unusual opportunities to secure superior quality Irish Linen Napkins for general use, covering many choice patterns and qualities. All grouped at one price for tomorrow, 22 and 24 inch; 20 dozen in the lot, mostly slightly mussed on the outside fold only. These are priced at one-third to nearly one-half off regular. Tomorrow \$3.98 per half dozen

CLOTHS, ONE-THIRD OFF, SIZE 2x2½
2 only. Sale price \$5.00
4 only. Sale price \$6.33
1 only. Sale price \$7.19

CLOTHS, 2½x2¼ YARDS, ONE-THIRD OFF

6 only. Sale price \$4.98
2 only. Sale price \$5.33
1 only. Sale price \$6.98
4 only Round Scalloped Cloths, 2 yards. Sale price \$5.98
1 only Round Scalloped Cloths, 2 yards. Sale price \$6.98
1 only Hand-Woven Cloth, extremely fine quality, one-third off. Size 2x3 yards. Sale price \$15.00

LADIES' and CHILDREN'S KNITTED UNDERWEAR In January Clearance



In listing for stock inventory this department has been thoroughly searched and all odd lines, broken assortments and odd garments have been grouped for clearance tomorrow at one-third to one-half off. The quantities in most lots are not large, but early buyers tomorrow will find many lines of choice underwear clearing at one-third to one-half off.

Odd and broken lines clearing at one-third to one-half off regular prices. The quantities are not large in any of the lines.

One table of Ladies' Soiled Vests, Bloomers and Combinations, clearing at one-half price. Sale prices 23c to \$3.13

Odd lines of Ladies' Vests, in balbriggan, cotton and silk and wool; also a few pairs large size Drawers to clear at one-third off regular price. About 60 garments in this lot. Sale prices 23c, 39c, 57c and up to \$1.79

Odd lines of Ladies' Combinations, all wool, silk and wool, and wool and cotton mixtures, clearing at one-third off regular prices. About 50 garments in this lot. Sale prices \$1.67 to \$4.17

Children's Gray Cotton Vests and Drawers, odd sizes, also pink Jersey Cotton Bloomers. To clear at 29c

Ladies' Cream Union Nursing Vests, high neck, long sleeves. To clear at 79c each
Kotex, per package 89c

Second Floor.

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