

Facts.

Notwithstanding the viciously untrue statements persistently put out by "Would be Competitors," the following facts cannot be truthfully denied.

The De Laval machines WERE awarded the ONLY Gold Medal for cream separators at the Pan-American.

The De Laval machines WERE awarded the Grand Prize (Highest Award) at Paris, 1900.

The letter from the Model Dairy management and employees WAS written Oct. 21st.

The official skimming record of the De Laval machines during its allotted run WAS 0161.

The official skimming record of the U.S. machine during its allotted run WAS .0543.

The De Laval machine at Buffalo WAS run by the employees of Model Dairy only.

The U.S. machine WAS run, washed and handled during the entire test by one Chapman, a U.S. employee, bowl balancer and separator expert.

The U.S. WAS run at an excessive speed (11,000 to 12,000) SHORT CAPACITY and THIN, UNCOMMERCIAL, CREAM.

The highest skim-milk test of the U.S. was .27 AT 12,000 REVOLUTIONS PER MINUTE.

The highest test of skim milk of the De Laval WAS .08 at 3,800 revolutions.

The De Laval IS used by every prominent and successful creamery and dairyman in every country on the Globe.

The U.S. is used ONLY as a rule by a few unknown and misguided dairymen who have purchased them through a mistaken notion of "cheapness."

The statements herein contained can be substantiated in every instance.

THE DE LAVAL SEPARATOR CO.

NEW YORK
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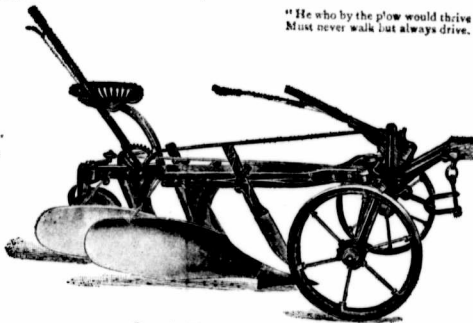
...ONTARIO RIDING PLOW

This plow has a lighter draft than any other plow doing the same work. Anything a plow should be asked to do it can do with less strain on team or ploughman.

It is the simplest plow made and can be run by any man, woman, boy or girl who knows how to manage a team.

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Who take pleasure in offering to the public a Saw manufactured of the finest quality of steel and a temper which toughens and refines it, gives a keener cutting edge and holds it longer than by any process known. A saw, to cut fast, "must hold a keen cutting edge."

This secret process of temper is known and used only by ourselves. These saws are elliptic ground thin back, requiring less set than any Saws now made, perfect taper from tooth to back.

Now, we ask you, when you go to buy a Saw, to ask for the Maple Leaf, Razor Steel, Secret Temper Saw, and if you are told that some other Saw is as good, ask your merchant to let you take them both home and try them, and keep the one you like best.

Silver Steel is no longer a guarantee of quality, as some of the poorest steel made is now branded silver steel. We have the sole "right for the "Razor Steel" brand.

It does not pay to buy a Saw for one dollar less and lose 25c. per day in labor. Your Saw must hold a keen edge to do a large day's work.

Thousands of these Saws are shipped to the United States and sold at a higher price than the best American Saws.

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