

REPT4D
89/12/12

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :402-ATHENS

004-DEFENCE PROGRAMS, PRODUCTS, SERV
GREECE

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

- ATTEMPT TO HAVE CMC SPECIFIED FOR NEW FRIGATE RADARS
- GET RADAR COMPANY SPECIFIED BY HN AND INCLUDE IN VARIOUS
- ATTEMPT TO HAVE 2 CDN COS SPECIF. FOR NAVAL AIRCRAFT
- GET ONE OF THE TWO CDN COS SPECIFIED FOR THE NAVAL AIRCRAFT
- FOLLOW UP & PROMOTE SONARS AND VDS-INDAL FOR HELICOPTER SUPP
- GET 2 OR 3 COMPANIES SPECIFIED ON NAVAL PROJECTS

PACKAGES

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Have CMC specified for frigates DHC or CL-215 for ASW a/c. Promote Westinghouse, Fathom, Indal for sonars and helicopter systems. Arrange demos DASH ASW a/c and CVR-7.

Frigate radars to go FMS. CMC candidate for destroyers. ASW a/c pending due to elections. Sonars to go FMS. Helicopter systems pending. Post monitoring intentions for VIP a/c. HAF rejected witnessing CRV-7

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

QUARTER: 2 -----
QUARTER: 3 -----
QUARTER: 4 -----