

REPT4D
89/12/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

56

POST :304-LAGOS

008-TRANSPORT SYS,EQUIP,COMP,SERV.
NIGERIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

FINALIZE EDC FINANCING PKG FOR CONTRACT AWARDED TO BOMBARDIE CDN PRESENCE.
CONCLUDE SALE OF \$110M IN EQUIPT, ESTABLISH LONG TERM

CONTINUE TO SUPPORT CANAC IN WORLD BANK FUNDED SPARE PARTS
CONCLUDE SALE OF UP TO \$10M IN EQUIPT & SERVICES.

MONITOR DEBATE ON MASS TRANSIT IMLEM. PLAN WHICH MAY PROVID
ALERT CANADIAN COMPANIES TO ANY OPPORTUNITIES PRESENTED.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Assist Canac Int'l in fielding its personnel for
WB railway consultancy.
Assist GE Canada (Ex Bombardier) on contract for
locomotives.

Two consultants in place and organized for rest
of team.
Signed contract amendment between GE Cda and
NMOT with revised scope of supply (50 to 15,
addit \$8.5M spares)

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----