

The Colonist.

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TRADE WITH AUSTRALIA.

Lines in Which Business Can Be Done—Implements—Salmon, Bottled Fruits.

Return Cargoes—Oranges, Mutton, etc.—Superiority of the Canadian Steamship Service.

(From the Colonist's Special Correspondent.)

(SYDNEY, N.S.W., July 18.)—Canada already does business with the Australian colonies in agricultural implements, a Toronto house representing a representative here and apparently finding trade profitable.

In carrying on the United States has done considerable and there seems little doubt that Canada could do well in this line.

There would at times be a demand for Portland cement, but this trade would be uncertain, as prices vary to a great extent, owing to the fact that cement, being heavy and easily handled, is very largely brought from the United Kingdom as ballast in sailing ships, and is thus landed here without cost of freight.

In the canned fish trade, which is carried on by the British Columbia and Skeena salmon and the Canadian product comes also, indirectly, to those who know the relative merits of the two articles.

It is unnecessary to say that the Canadian salmon is only to be pushed upon the market to find a ready and profitable sale.

As to bottled fruits, jams and jellies, and preserves generally, there are several lines of importation here, but for some reason their product does not find the same favor as that given to the article imported from the United States, and there appears to be a good opening for the preserved fruit of the British Columbia industries.

Australia is an exporter of ingot tin, and in the past considerable quantities have been sent to San Francisco for the use of the canners there.

The market price here is said to be generally about \$2 per ton less than the London quotation on day of sale.

In furniture a very profitable field is open for exploitation by any firm who will put first-class Canadian articles on the market.

The modern furniture to be seen in every office, hotel, store or private residence in Canada is altogether absent here, and it seems almost a certainty that the Canadian furniture industry, if properly fostered, would be purchased at slight profit.

Musical instruments are altogether imported from Germany.

A FORMIDABLE COMPETITOR.

On this trade, but the excellence of Canadian pianos and organs, both in musical tone and the finish of their cases which makes them highly ornamental, is commended to those to whom price is not a first consideration.

All the paper in use here is imported, coming mostly in sailing ships from the United States. It is a possible field for Canadian enterprise.

In railway plant a large business ought to be done by anyone having enterprise enough to put some modern vehicles on the lines.

The cars are of the commonest appearance possible, and little attention is given to the appearance of the passenger cars.

Those travelling long distances—a very considerable number, if routine states such as are in use in British Columbia could be delivered at a reasonable price.

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THE CONTRACTS STAND.

The City Council Refuse to Make Any Change in Their Action Re Drains.

Prospect of Increased Fire Insurance Rates—The Victoria-Sidney Railway.

Four aldermen only were present last evening when Mayor Beaven took the chair at the regular meeting of the City Council.

They were Ald. McKillop, Styles, Bragg, and Baker.

While the minutes of various meetings held during the past week were being read, Ald. Henderson came in, closely followed by Ald. Miller, and when Ald. Munn arrived, a few minutes later, the Board was complete, except for the aldermen out of town.

Before the minutes were adopted Ald. Baker drew attention to the fact that for three months past, or more, the minutes of meeting had not been read, and he asked, should they be read to-night? He did not think this was a correct way of proceeding.

The Mayor moved, seconded by Ald. McKillop, that the following resolution be passed: "That the minutes of the Council held on the 9th inst., be rescinded, viz.: Moved by Ald. Baker, seconded by Ald. Munn, that No. 1 James Bay contract be awarded to Coughlan & Mayo at \$9,147.50, and that Spring Island be awarded to MacDonald & Co. at \$9,784.00."

Ald. Bragg wanted the resolution of which he had given notice read first, as it was first on the motion board. He objected to the Mayor's saying like that.

THE MAYOR—If you consider the matter a moment you will understand that motion of yours is almost an exact copy of one now on the books.

Ald. Bragg—You want to side track mine.

THE MAYOR—I will not sit here and be insulted. You must take that language back.

Ald. Bragg—I put up that motion of mine first and I want it read first.

THE MAYOR—The other one is now before the Board. I wish Ald. Bragg you would keep order.

Ald. Bragg—I am not going to sit here and see you prostitute your position as Mayor.

THE MAYOR—If you don't keep order, Alva Bragg will be made to make you.

Ald. Bragg—Will you keep order yourself.

THE MAYOR—Don't you talk to me that way.

Ald. Bragg—I am going to have my say and you can't shut me up.

THE MAYOR—This motion of Ald. Styles is now before the Board. I will thank you to keep order.

Ald. Bragg, when you address me as Mayor of this city, you are talking to the respect due me.

Ald. Bragg—I will thank you to give me the rights belonging to me as a member of this Council.

There was a lull for a few moments and then Ald. Styles acted as peace-maker by rising to explain why he had made his motion. After he had concluded Ald. Bragg again took the floor, declaring that the Council had no right to consider the motion, and he would not be a party to any change. There had been something very peculiar about the actions of the contractors who were now working so hard to get the work done, but he had not time to say more than that.

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