

APPENDIX No. 6

"Prince Albert, of members on line of Prince Albert Railway and the manufacturers there.

"Calgary, of the members for Alberta. At this meeting, deputations were appointed, one to visit the manufacturers on the line of the Crow's Nest Pass Railway, and one to visit the manufacturers of the Coast, both for the purpose of placing this matter before them, and to urge them to take tangible action in assisting the proposed movement.

"In addition to the above meetings, I subsequently visited the dealers on the line of the Souris Railway, placing before them the desirability of ordering at once their spring requirements.

"It was urged at all the meetings the necessity and advisability of early placing orders for prompt delivery, a sufficient stock of lumber to meet the requirements of the early spring trade, and any exceptional demand likely to arise through incoming settlers.

"(Signed) ISAAC COCKBURN,
"Sec'y Treasurer."

"The directors of the association consider that their first duty is to the public. They therefore insist upon their members at all times, keeping a sufficient stock of lumber, to meet the public demand in their locality. With this object in view, they addressed the following circulars to their members, as early as July, 1902.

"WINNIPEG, July 29, 1902.

"To the active members of this association :

"Information having reached the directors that many retail dealers do not keep a stock of lumber commensurate with the requirements of the trade.

"At the meeting of the directors just closed, a motion was passed, instructing me to issue the following intimation :—

"That in all cases, where it is found that an inadequate stock of lumber is kept by an active member to supply the ordinary demands of trade at such points, any application for membership therefore, will receive due consideration by the Board of Directors.

"Yours truly,

"ISAAC COCKBURN,
"Sec'y Treasurer."

"WINNIPEG, February 4, 1903.

"DEAR SIR,—There exists a good deal of anxiety as to the sufficiency of lumber available for the incoming spring requirements, and in order that it may be more closely estimated, I take the liberty of asking the retail dealers to furnish me with the quantity of lumber held in stock on the first of the present month. I shall be obliged by you sending me the quantity of lumber you had in stock on that date, and also about how much more lumber you will require for your spring trade.

"Yours truly,

"(Signed) ISAAC COCKBURN,
"Sec'y. Treasurer."

"The report of the secretary's trip was that he convinced the dealers of the importance of having their stocks in early, and they placed their orders accordingly. He also secured the co-operation of the manufacturers to the extent of allowing additional time, to pay for the early shipment. The only party who failed to carry out their part of the arrangement was the Canadian Pacific Railway as shown by the following letters from Mr. Brown:—