

SECTOR: ADVANCED TECHNOLOGY PRODUCTS, SYSTEMS & SERVICES

Sub-sector: Telecommunications

#	Date	Event	Location	Budget (Actual)	On site Sales	12 months Sales	Sales/ Budget	Sales/ Participants	Participation by Provinces										Total
									ON	QC	BC	AL	SK	MB	NB	NS	PE	NF	
1	Apr 1-3	National Association of Broadcasters	Atlanta	25,836	80,000	6,250,000	245	892,892	6			1							7
2	Apr 16-19	Supercomm 90	Atlanta	170,650	18,800	9,600,000	56	480,003	10	4	1	2	2		1				20
3	May Jul	Data Telecommunications Market Study	Dallas	21,435															
4	May 21-23	National Cable TV Show	Atlanta	20,060															
5	May 22-24	Int'l Communications Assoc.	New Orleans	123,250	202,500	5,110,000	43	0											
6	Sep 26-28	Land Mobile	Orlando	30,000	20,500	2,060,000	69	294,296	4	2	1								7
7	Oct 8-10	SETA: South East Telecom Assoc.	Miami	17,390	0	640,000	37	128,007	3		1				1				5
8	Oct 15-16	AT&T Office Opening	Toronto	1,000															
9	Dec 4-6	DATA 90	Miami Beach	33,597	0	2,325,000	69	0											
Total:				443,218	321,800	25,985,000	59	666,284	23	6	3	3	2	0	2	0	0	0	39