

Frozen Shellfish: Sea Scallops - IQF; Snow Crab Clusters - Bulk; Snow Crab Cocktail Claws - IQF; Snow Crab Meat - Blocks

PURCHASE FROM? Canada

HAVE OWN PRIVATE LABEL? Yes

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Westwood, Massachusetts

COMMENTS?

"Will accept only Grade A quality. Are owned by a Canadian firm."

CROCKER & WINSOR SEAFOODS
WHOLESALE/DISTRIBUTOR
145 Northern Avenue
Boston, Massachusetts 02210

PHONE: 617-482-6648
CONTACT: Frank Grealish,
National Sales Manager

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Refused specific figure - estimated "significant."

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello, IQF; Flounder - 5# Cello, IQF; Haddock - 5# Cello; Pollock - 5# Cello, 10# Layer Pack; Turbot - 5# Cello, IQF, 10# Layer Pack

Frozen Shellfish: Lobster Meat - Canned; Snow Crab Meat - Canned

PURCHASE FROM? Japan, Korea, Others

HAVE OWN PRIVATE LABEL? Yes

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Boston, Massachusetts

COMMENTS?

None

INTERNATIONAL DAIRY QUEEN, INC.
WHOLESALE/DISTRIBUTOR
5701 Green Valley Drive
Minneapolis, Minnesota 55437

PHONE: 612-830-0365 and 612-830-0465
CONTACT: Pete Schumacher

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): \$1 - \$3,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - IQF

Frozen Shellfish: None