

REPORT 4
88/07/27

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

Page 27

POST : 643-CARACAS

005-COMM. & INFORM. EQP. & SERV
VENEZUELA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 3 ECONOMIC/COMMERCIAL REPORT ON THE DEVELOPMENT OF
THE VENEZUELAN INFORMATICS INDUSTRY.

POST HAS NOW CLEARER IDEA OF WHERE OPPORTUNITIES
LIE FOR CDN COMPANIES.

QUARTER: 3 INTRODUCTION OF CDN SOFTWARE TO THE PETROLEUM
INDUSTRY FOR SPECIALIZED APPLICATIONS.

VARIOUS CDN COMPANIES HAVE CREATED INTEREST FOR
THEIR PRODUCTS WITHIN THE OIL INDUSTRY. SALES
POTENTIAL IS GOOD.

QUARTER: 4 -----