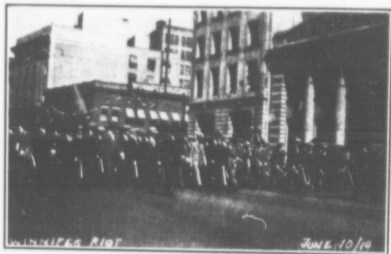


Here, There and Everywhere

Mr. J. Banford, of the Banford Piano Co., Edmonton, and Mrs. Banford, have gone to their cottage at Alberta Beach.

Mr. R. P. Newbigging, head of the Newbigging Cabinet Co., Ltd., Hamilton, is rejoicing over the return of his son from overseas.



A scene in Winnipeg during the strike.

A By-law, authorizing the increase of the number of directors of the Fauver Music Company, Limited, Toronto, from three to five, has recently been filed.

At a recent meeting of the Presto Music Club of Guelph, the election of officers for the ensuing year took place. Among the list appears the name of Mrs. Fred Kelly, who was elected treasurer.

The piano trade is claiming Harry Hawker, the daring aviator. He is a son-in-law of Mr. Peaty, London and Pleyel, Lyon & Co., the well-known French piano firm.

The Lyons Fair in France will in future be held twice a year, once from October 1-15, and again from March 1-15. Musical instruments are scheduled for the Autumn Fair.

The newest thing around the National Piano Co.'s Toronto headquarters is a new design in Mozart pianos, known as Style R. Style R is a 4 ft. 8 in. instrument in satin finish only.

The Louis Bloch's Music Co., Ltd., of Owen Sound, has recently been incorporated with a capital of \$50,000. It is understood that this new firm is acquiring the business of Forhan & Bloch.

Mr. A. Ramsperger, Montreal, has resigned the management of J. W. Shaw & Co.'s phonograph department to accept a similar position with the Brunswick Shop, St. Catherine St. West.

The piano and organ workers in the various Montreal plants are reported to have been organized into a union by Mr. J. A. Laflamme, of the American Federation of Labor. An international charter has been applied for.

The members of the Music Trades Association in Cleveland are undertaking to abolish the "free" phrases in retail piano advertising. It is estimated that as a result the dealers will save on an average of \$3,000 per year.

The Hamilton Board of Education has decided, it is understood, to appoint Miss Gertrude Cline assistant instructor in music. This appointment will materially extend musical instruction in the schools throughout that city.

The Deer Park Music Shop, at 1435 Yonge Street, Toronto, have taken on the Brunswick line. Mr. Grant of this store is an experienced phonograph man, having

been in the trade for many years, and he feels confident of success with the Brunswick phonograph.

"There is always business if you go after it," commented Mr. Robt. Fleming, the Markham, Ont., music dealer, "and if you don't go after it you are not going to get it." Mr. Fleming frequently motors to Toronto and his car is well known to the people throughout that portion of York County that he works.

The story is told of an attempt by a dealer in second-hand violins to make a prospective buyer believe that a certain instrument was several centuries old. "That's a Myth," remarked the wise customer. "Sure," returned the bluffing dealer. "Myth's name used to be on it, but it got rubbed off in the course of time."

Mr. W. N. Manning, of the Sherlock-Manning Piano Co., London, was a recent visitor to the Ontario Educational Department. Mr. Manning is chairman of the Advisory Committee of the London Board of Education, and is particularly interested in their Technical School, said to be the best in Canada.

Mr. Henry Durke, proprietor of Mendelssohn Piano Co., Toronto, is among those of the local music industries week-ending at Muskoka for the summer. Mr. Durke secured an island cottage near Port Carling, and his equipment there, in addition to a Mendelssohn player piano, is a speedy little motor launch.



Another scene in Winnipeg during the strike.

Among the newest Gerhardt Heintzman agents in the east is R. T. Holman, Ltd., of Summerside, P.E.I. In a two-column announcement in a local newspaper this firm give prominence to their having secured the agency