PRACTICAL MAXIMS

FOR GETTING ON IN THE WORLD.

- 1. Remember, there is always room at the top.
- 2. Do you know that all our prominent millionaires, all our prominent statesmen, jurists and philanthropists, forty years ago were poor boys?
- 3. This is a grand age with grand opportunities, and he who is willing to work with an honest purpose for honest results, will make life a success.
- 4. Shun lawsuits, and never take money risks that you can avoid.
- 5. Remember that the rich are generally plain, while rogues dress well and talk smoothly.
- 6. Avoid the tricks of trade; be honest, and never misrepresent an article that you desire to sell.
 - 7. Don't cultivate a sense of over-smartness.
 - 3. True intelligence is always modest.

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- 9. Remember that trickery, cheating and indolence are never found as attributes of a thrifty and a progressive man.
- 10. Endeavor to be perfect in the calling in which you are engaged.
 - 11. A man of honor respects his word as he does his note.
- 12. Always live within your income; never spend more than you earn, but always save a little, and in time you will be found independent.
- 13. The only safe rule is, never to allow a single year to pass by without laying up something for the future.
- 14. Keep your eyes on small expenses. Small leaks sink a great ship.
- 15. Do not be ashamed of hard work. Work for the best salary or wages you can get, but work for anything rather than to be idle.
- 16. A great many are looking for good salary and little work. Those jobs are rather scarce and only an idle man will look for them. They are never found.