

CANADA LUMBERMAN

WEEKLY EDITION

The Lumberman Monthly Edition, 20 pages, } \$1.00 PER YEAR { The Lumberman Weekly Edition, every Wednesday

THIS PAPER REACHES REGULARLY THE PRINCIPAL LUMBER MANUFACTURERS AND DEALERS THROUGHOUT CANADA, AND WHOLESALE BUYERS IN THE AMERICAN AND FOREIGN MARKETS.

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CANADA LUMBERMAN

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Lumberman, published every Wednesday, reliable and up-to-date market conditions and in the principal manufacturing districts and domestic and foreign wholesale markets. A medium of information and communication between lumber and lumber manufacturers and the purchasers of timber products at home and abroad.

Monthly. A 20-page journal, discussing and impartially subjects pertinent to the wood-working industries. Contains with prominent members of the trade, and sketches and portraits of leading lumbermen. Articles on technical and mechanical subjects of value to saw mill and planing millmen.

Subscription price for the two editions for one year, \$1.00.

WANTED AND FOR SALE

Advertisements will be inserted in this department at the rate of 15 cents per line each insertion. When four consecutive insertions are ordered a discount of 25 per cent. will be allowed. This notice shows the position of the line and is set in Nonpareil type. Advertisements must be received not later than 4 o'clock p.m. on the day of insertion in the current week's issue.

GRANITE STONES FOR SALE.—540 stones, nine to ten feet, 14 cts. dollars per ton, or offer for lot of 100,000, 507 1/2 Yonge St., Toronto.

WANTED.

BY WHO THOROUGHLY UNDERSTANDS THE BOX BUSINESS, WHO CAN COMMAND TRADE AND HAS EXPECTED AND EXPERIENCE.
Address: W. C. CANADA LUMBERMAN

FOR SALE.

10,000 FEET BASSWOOD, SOFT ELM, Soft Maple, Ash, Beech and Butternut.
W. C. CANE & SONS MFG. CO., Limited,
Newmarket, Ont.

SITUATION WANTED.

EXPERIENCED PINE AND HARDWOOD LUMBERMAN, as Buyer, Salesman or Inspector. References, low salary. Address: W. WALKER, 16 Beaconsfield Ave., Toronto.

FOR SALE.

6" CIRCULAR SAW RIG, WITH LARGE motor, trimmers, slab tables, shafting, engine and other. Will be sold cheap for cash, or will exchange for other. For particulars apply to W. C. CANE & SONS MFG. CO., Limited, Newmarket, Ont.

MILL FOR SALE

LOCATED ON SALMON RIVER, VIC CO., N. B., consisting of six Shingle Machines, Rotary Edge, Lath Machine and Clap and Machine. Power, with a never failing supply of water. At the present season four million of deal, sixteen of shingles and four million of lath. There are 100,000 acres of timber land under lease, stocked with cedar, spruce and hardwoods, to be milled with lumber. The mill property covers 100 acres of land.

The above property is a large store storehouse, a blacksmith shop and a large stable. There are also six tenement houses. An electric light plant and a store blacksmith shop and stable. The property is situated in the parish of Drummond, county N. B. seven miles below Grand Falls, for further particulars enquire of STEVENS LUMBER CO., Grand Falls, N. B., or Fort Fairfield, Maine.

FOR SALE.

15,000 FEET OF 1 INCH TO 3/4 INCHES red oak mill culls and better; also 10,000 feet of 1 inch elm mill culls and better, at Steele & Gibson's mill, Humberstone, Ont.
J. A. STEELE, Box 102, Humberstone, Ont.

SITUATION WANTED.

WHITE PINE LUMBERMAN, LONG EXPERIENCE in yard management, shipping, inspection, log scaling; good references. Address: R. I. CLARKSON, Parry Sound.

WANTED FOR CASH.

FOR PROMPT DELIVERY: 10 CARS 1", 6 cars 1 1/2", 2 cars 1 3/4", 1 car 2" black ash firsts and seconds; 3 cars each 1", 1 1/2", 1 3/4" soft elm firsts and seconds; also 1 car each 1 1/2", 1 3/4" x 4 1/2", 5 x 5 soft elm squares 2 feet and up long, firsts and seconds. If you can furnish any of the above, state dryness, freight rate to New York, and full particulars, quoting lowest price per M ft. Address, P. O. Box 2144, New York City

CURRENT TRADE CONDITIONS.

ONTARIO

The white pine trade has developed no new features since last writing. Sales have been confined to small lots of first-class stock for the Eastern States, and an average volume of local trade. Prices in the United States markets have not yet advanced to the point where dealers are willing to pay the import duty of two dollars on Canadian lumber, while prices at the mills are now so low that manufacturers cannot possibly hold out any inducement to the American buyer in the shape of a cut on present quotations. It is encouraging to learn that in the Ottawa valley considerable stock that has heretofore been marketed in the United States is being advantageously placed in the British market, and large purchases are looked for this fall by the representatives of British houses. Logging operations both in the Ottawa valley and the Georgian Bay district are opening up more freely. Information from Parry Sound is to the effect that as many logs will be taken out this winter as last, but many of these will no doubt be offered for sale to Michigan manufacturers, unless some action to restrict the export is taken by our government.

From what can be learned there is an increased demand for hardwoods. The furniture factories of the Eastern States are purchasing liberally, especially of elm, and are paying the two dollar duty in addition to current quotations. For bicycle stock there is also some enquiry, and purchasers find difficulty in getting suitable material. Other lines of hardwoods are in moderate demand, with basswood and ash strengthening

QUEBEC AND NEW BRUNSWICK.

Ocean freight rates continue to stiffen, and form the chief subject of conversation by the trade. Shippers have decided to

hold goods over for spring shipment, rather than send them forward at present rates and take chances of making a favorable sale. There is, of course, a quantity of stock going forward to fill contracts. Buying in New Brunswick is featureless, and manufacturers are inclined to view the outlook as discouraging. This will probably result in light operations in the woods the coming winter.

MANITOBA AND BRITISH COLUMBIA.

The outlook in Manitoba and the Northwest continues favorable. The farmers are marketing their grain, and are receiving therefor sufficient money to enable them to discharge all obligations and still have a balance left. This balance is being used in many cases to carry out needed improvements to buildings, and to erect new barns, residences, etc. For such work considerable lumber is required, and dealers report a steady increase of demand. A stimulus has also been given to manufacturing throughout the province, another source from which the lumber trade is deriving some benefit. In British Columbia the chief feature is the number of enquiries from the east for red cedar shingles. Mills that have been closed down for some time are resuming operations, with sufficient orders to keep them running for some time. As winter approaches local trade shows signs of inactivity.

UNITED STATES.

The increase of lumber demand is confined to the Western and Southern States and to the rural districts, the towns and cities being slow in showing any improvement. The consequence is that coarse stock is most asked for. Advices from the yellow pine markets are to the effect that manufacturers are loaded with orders, and prices are advancing rapidly. This has assisted the white pine trade, which has of late years suffered severely from competition from southern woods. Manufacturers at lake points have added \$1.50 to the purchasing price of piece stuff, but wholesale dealers have only made a gain of 50 cents upon similar quotations. Manufacturers were prompted to make the advance by the number of eastern buyers who have visited lake points looking for stock, and the fact that dimension and common inch lumber is scarcer than for many years past at this season of the year. There has been some enlargement of demand throughout the Eastern States, but the fall trade is not opening up as was expected. Some Albany dealers have lowered their quota-

tions for box lumber, on which an advance of from fifty cents to one dollar per thousand was made, and are offering stock at former quotations. At New York trade is looking up under an improved building outlook. Buffalo and Tonawanda dealers have visited Michigan points, and found that lumber which was formerly shipped east is now being marketed in the western states.

The hardwood trade is said to be showing a steady gain. Dealers are holding prices firmly, and there is sufficient business to warrant this step. Carriage and wagon stock is moving freely, and the car builders are doing more work. The furniture trade is steady, and shows signs of improving at an early date. Basswood is stronger, and an advance of one dollar has been made on common stock within the past month. Birch and elm also hold good positions. The demand for rock elm for bicycle purposes is increasing.

FOREIGN.

The late auction sales at London, Eng., showed that prices of Canadian goods in that market are not losing ground to the extent surmised, notwithstanding the heavy import. Some forced sales of spruce deals have been made, necessarily at cut prices, but those who are best informed maintain that there is little cause for anxiety as to future values. The Timber News predicts that in January next prices will be higher than at the present time. The fact remains that Canadian spruce shippers have overcrowded the market, and only a very active consumption has prevented a marked decline in prices. The engineers' strike continues to seriously affect business, and seems no nearer an amicable settlement than when first inaugurated. Unless brought to a close, it promises to have an injurious effect upon first open water business. At Liverpool there are numerous enquiries in the market for both square timber and deals, including Quebec red pine. Manchester dealers are holding out for spruce deal prices, and hope before long to be able to advance values. The timber trade at Glasgow is active, and each year shows a great increase in consumption of Canadian goods. There has arrived at that port this year 38,000 standards of deals and boards.

SATISFACTORY RESULTS.

A gentleman who recently inserted a small advertisement in the Wanted and For Sale Department of the WEEKLY LUMBERMAN, writes: "You may cancel the advertisement I have in your paper. Please send me in bill for same. Have had quicker and better returns than anticipated."