

## FORWARD

The purpose of this guide is to promote the export sales of Canadian marine/naval products and services. In order to achieve this objective, copies of this guide will be provided to Canadian Trade Commissioners, Canadian Forces Attachés, Fleet Operators, International Trade Centres and Provincial Offices. It will also be distributed at International Marine Trade Shows.

The information contained in the guide is considered to be adequate enough to enable potential clients to identify and establish contact with potential Canadian sources for the products or services that are required.

The contents are a compilation of capabilities in Canada's marine/naval industrial sector. Over 200 companies with capabilities in nearly every aspect of project management, shipbuilding/repair and components are identified in this guide.

Canadian firms produce many unique marine and marine related products including:

- Advanced composite propeller shaft and rudder bearings
- Paint which can be applied underwater
- Ship/Helicopter interface equipments
- Propeller Blade milling to one thousandth of an inch
- High burst pressure fire hoses
- Marine lighting systems with multi-year life
- Ships automated propulsion control systems (Integrated Platform Management Systems)
- Digital sonar systems
- Software programs for naval applications

Potential customers are encouraged to seek bids from Canadian suppliers and determine the extent of financing that may be available to them from Canadian Government sources.

