

CONTRACTOR DATA SHEET

NAME: I.C.A. INTERNACIONAL
ADDRESS: VIADUCTO RIO BECERRA #27 100. MEXICO 03810 D.F.
TEL/FAX: (525) 687-3273 FAX 687-8151
CONTACT: ING. JOSE CARBIA AZARRO/DIRECTOR DESARROLLO
(ENGLISH)
OWNERSHIP: EMPLOYEE OWNED (75%) BROCHURE ON FILE: YES
ANNUAL SALES: 2 BILLION U.S.D. EMPLOYEES: 60,000

PRIME AREA OF EXPERTISE:

ALL -SEE BROCHURE-

MAJOR AREA OF INTEREST IN JOINT VENTURE/ASSOCIATION:

CURRENT JOINT VENTURE WITH BECHTEL CORP. ON POWER SECTOR HAS HAD INITIAL DISCUSSIONS WITH P.C.L./ S.N.C. WOULD LIKE TO GO TO 3RD. COUNTRIES WITH FOREIGN PARTNER BUT WITH MINORITY POSITION.

GENERAL DESCRIPTION:

LARGEST CONTRACTOR (VERY STRONG) IN MEXICO. RECENTLY PLACED 25% OF COMPANY PUBLIC 1/3 EACH, BOLSA, NEW YORK, LONDON. 1/3 CONTRACTOR ON CUERNAVACA-ACAPULCO AUTOPISTA 1.0 BILLION, GRUPO MEXICANA WILL BE OPERATOR. WORKS IN MANY COUNTRIES. PREQUALIFYING FOR MAJOR DAM PROJECT IN CHINA.

COMMENTS:

-I.C.A. PHILOSOPHY IS TO BE CONTRACTOR ONLY, NOT OPERATORS OF PROJECTS. JOINT VENTURE ON PRIVATIZATION PROJECTS WITH ONLY A PARTNER WHO WILL OPERATE. -DOES NOT HAVE ENGINEERING STAFF. -10% OF WORK IS OVERSEAS. -SUCCESSFUL BIDDER ON MEXICO-GUADALAJARA AUTOPISTA 1.3 BILLION.