

REPORT 4  
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 506-SHANGHAI

006-ELECTRONICS EQUIP. & SERV  
PEOPLE'S REP OF CHINA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

FOLLOW-UP ON RESULTS OF INSTRUMENTATION MARKET STUDY AND OUTGOING MISSION.

BUILD ON DEVELOPING AWARENESS OF CDN CAPABILITY. ESTABLISHMENT OF JOINT VENTURES. NEW EXPORT SALES.

PURSUE PROMOTION OF CANADIAN EXPERTISE IN TERMS OF VESSEL TRAFFIC MANAGEMENT.

SECURE CONTRACT FOR CDN TEAM.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 SUPPORT AND PROMOTE CANADIAN PRODUCTS/EXPERTISE IN LOCAL PROJECTS.

ASSISTED IN PRESENT'N TO LOCAL CONTACTS TO PROMOTE CDN ELECTRONIC TIME CARD & PAYROLL SYSTEMS. SUPPORT OF CDN CO. INVOLVED IN PROJ. STUDY OF SHANGHAI VTMS. ASSISTED IN ARGMENTS FOR VISIT OF SHANGHAI TEAM TO VIEW & DISCUSS FUTURE PROJECT

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

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