

## Trade Shows in China

If you are interested in doing business in China, the following is a list of trade shows where Canada will have a booth (the first part of the list was published in the previous issue). For more information, contact DFAIT's China Division, tel.: (613) 996-0905, or e-mail: [pcm@dfait-maeci.gc.ca](mailto:pcm@dfait-maeci.gc.ca)

### AGRICULTURE

**BEIJING** — March 4-6, 2003 — **Food & Hotel Beijing China 2003**, tel.: (011-8621) 6209-5209, fax: (011-8621) 6209-5210, e-mail: [fhc@chinamontnet.com](mailto:fhc@chinamontnet.com) Web site: [www.chinamontnet.com](http://www.chinamontnet.com) or [www.fhcchina.com](http://www.fhcchina.com)

**HONG KONG** — May 6-9, 2003 — **10th Asian International Exhibition of Hospitality Equipment, Supplies & Technology, Food & Drink (HOFEX)**, contact Kitty Ko, Commercial Officer, Canadian Consulate General in Hong Kong, e-mail:

[kitty.ko@dfait-maeci.gc.ca](mailto:kitty.ko@dfait-maeci.gc.ca) Web site: [www.hofex.com](http://www.hofex.com)

### BUILDING PRODUCTS



**SHANGHAI** — February 25-28, 2003 — **5th International Forestry & Woodworking Machinery and Supplies Exhibition**, Web site: [www.montnet.com/](http://www.montnet.com/) and click on "Woodworking and Forestry", then "WoodMac China 2003".

### INFORMATION TECHNOLOGY

**HONG KONG** — February 20-23, 2003 — **Hong Kong Information Infrastructure Expo 2003**, contact Brian Wong, Commercial

Officer, Canadian Consulate General in Hong Kong, e-mail: [brian.wong@dfait-maeci.gc.ca](mailto:brian.wong@dfait-maeci.gc.ca) Web site: [www.tdctrade.com](http://www.tdctrade.com) To register, contact the Hong Kong Trade Development Council, fax: (011-852) 2824-0249, e-mail: [hktcdc@tdc.org.hk](mailto:hktcdc@tdc.org.hk)

**CHENGDU** — March 27-29, 2003 — **China International Software Conference & Software Cooperative Opportunities** (One-on-One Meetings), tel.: (011-86-28) 8335-2386; (011-86-28) 8339-6965, fax: (011-86-28) 8335-2386, (011-86-28) 8332-6884, Web site: [www.ccpit-sichuan.org/English\\_version/index/index.htm](http://www.ccpit-sichuan.org/English_version/index/index.htm)

**YUNNAN** — March 2003 — **InfoCom China II**, contact: Peter Liao, Senior Commercial Officer, Canadian Consulate, Chongqing, tel.: (011-86-23) 6373-8007 ext. 3351, fax: (011-86-23) 6373-8026, e-mail: [peter.liao@dfait-maeci.gc.ca](mailto:peter.liao@dfait-maeci.gc.ca) \*

review and approve various government subsidized training programs — as well as by the schools that will be sending the teachers who will be participating. CQEC allocated \$40,000 from its own budget to supplement this training program.

For more information, contact Peter Liao, Senior Commercial Officer, Canadian Consulate in Chongqing, tel.: (011-86-23) 6373-8007, fax: (011-86-23) 6373-8026, e-mail: [peter.liao@dfait-maeci.gc.ca](mailto:peter.liao@dfait-maeci.gc.ca) \*

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### Teachers teaching teachers

## British Columbia welcomes Chinese educators

On July 4, 2002, Chongqing's Bao Xuding, Mayor of the world's largest city (32 million), witnessed the signing of an English teacher training agreement between the Chongqing Education Commission (CQEC) and the University College of the Cariboo (UCC), valued at \$290,000.

Thirty-nine English teachers selected from the city's 35 key primary and high schools will join 40 primary and high school teachers from Beijing, Hebei and Hainan for intensive study in the mountains of BC's interior.

China is determined to upgrade the qualifications of its primary and high school English teachers. This training opportunity, financed by the

Chinese Government's Western Development Strategy (WDS), is regarded as fundamental to future economic success of the Western provinces. UCC will deliver this six-month training program this fall at its Kamloops campus.

This training program is co-funded by China's State Foreign Experts Administration — a Chinese government agency with the authority to

### Asian Development Bank

## Business opportunities seminars in Canada

**WINNIPEG, REGINA, EDMONTON, VANCOUVER** — October 31-November 13, 2002 — The Asian Development Bank (AsDB) will be conducting a series of seminars across Canada. Don't miss this chance to learn about how to successfully track and bid for AsDB-funded business opportunities in the Asia Pacific region.

In each city there will be a two-day session. The first morning will allow you to learn about the Bank's evolving role, and find out how and where to obtain key information in order to pursue specific opportunities. In the afternoon, there will be two parallel workshops, one dedicated to describing all aspects associated with the recruitment of consultants,

such as registration, expressions of interest, short listing procedures, the submission of competitive proposals, the Bank's new Quality and Cost Selection Method, etc; the other focusing on those aspects associated with the supply of goods or works, such as procurement methods and procedures, how to submit a competitive bid, bid evaluation, etc. The afternoon session will also touch upon redress procedures.

The second day will be devoted to individual appointments with an AsDB official so that you can discuss specific issues of concern.

For more information on these seminars, contact the International Trade Centre IFI Trade Commissioners:

**WINNIPEG: October 31-November 1**, Charles Hatzipanayis, tel.: (204) 983-6033, e-mail: [hatzipanayis.charles@ic.gc.ca](mailto:hatzipanayis.charles@ic.gc.ca)

**REGINA: November 4-5**, Mona Taylor, tel.: (306) 780-6124, e-mail: [taylor.mona@ic.gc.ca](mailto:taylor.mona@ic.gc.ca)

**EDMONTON: November 7-8**, Barry Schlinker, tel.: (403) 292-4509, e-mail: [schlinker.barry@ic.gc.ca](mailto:schlinker.barry@ic.gc.ca) or Shane Jaffer, tel.: (403) 297-6592, e-mail: [shane.jaffer@gov.ab.ca](mailto:shane.jaffer@gov.ab.ca)

**VANCOUVER: November 12-13**, Derek Zeisman, tel.: (604) 666-1406, e-mail: [zeisman.derek@ic.gc.ca](mailto:zeisman.derek@ic.gc.ca) \*

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[www.infoexport.gc.ca/ifinet/menu-e.asp](http://www.infoexport.gc.ca/ifinet/menu-e.asp)

### Bi-national trade and transportation conference

## TRADE CORRIDORS PARTNERSHIP

**NIAGARA-ON-THE-LAKE** — October 27-29, 2002 — This year's theme of **Trade Corridors Partnership's** annual **Bi-national Trade and Transportation Conference** will be "Beyond Borders". The event, which is being sponsored by the Canadian Consulate General in Buffalo, attracts senior level players from Canada and the U.S.

For more information, contact Cassandra Bayley, Director, tel.: (519) 263-5050 or 1-888-527-3434, fax: (519) 263-2936, e-mail: [cass@bayleygroup.com](mailto:cass@bayleygroup.com) Web site: [www.bayleygroup.com](http://www.bayleygroup.com) \*

## Dominican investors coming to Canada

**MONTRÉAL and TORONTO** — October 15-18, 2002 — The Dominican-Canadian Chamber of Commerce will be hosting a Trade and Investment Mission to Canada. With the support of organizations such as the Trade Facilitation Office of Canada and the Embassies of Canada and the Dominican Republic, representatives from organizations in the Dominican Republic who are seeking markets for export or investors will be travelling to Toronto and Montréal for a 4-day program focused on the agri-business and tourism sectors.

For more information on participating in this program, contact Debra Walker, Dominican-Canadian

Chamber of Commerce in Santo Domingo, tel.: 1-809-383-2763, e-mail: [ccdc@codetel.net.do](mailto:ccdc@codetel.net.do) Web site: [www.camaradominico-canadiense.com/english/home.htm](http://www.camaradominico-canadiense.com/english/home.htm)

For information regarding meeting with exporters from the Dominican Republic, contact Philip Kelly, Trade Facilitation Office of Canada in Ottawa, tel.: (613) 233-3925 or contact Renso Herrera Franco, Minister Counsellor, Embassy of the Dominican Republic in Canada, tel.: (613) 569-9893, ext. 228, fax: (613) 569-8673, e-mail: [ministercounsellor@drembassy.org](mailto:ministercounsellor@drembassy.org) Web site: [www.drembassy.org](http://www.drembassy.org) \*