

Ecuador Hosts Construction Industry Event

Quito — The Construction Chamber of Quito is organizing Construya'94, the Third Con-

struction Industry Fair of Ecuador, in Quito, April 8-17, 1994.

This is the largest construction

industry trade show and business forum in Ecuador. More than 1,000 construction and real estate management professionals (engineers, architects, contractors and property managers) will attend. The focus will be on new technologies and the latest products and services for the maintenance, repair, renovation and construction of commercial, industrial, retail and housing projects.

The Canadian Consulate in Quito will have an information booth.

Contact Stéphane Charbonneau, DFAIT, Ottawa. Tel.: (613) 996-5548. Fax: (613) 943-8806. Or contact the Commercial Officer in Quito, Mario Larrea. Tel.: (011-593-2) 543-214. Fax: (011-593-2) 503-108.

Data Processing Focus of U.S. Show

Myrtle Beach — The Canadian Consulate General, Atlanta, will have an exhibit section here at the 1994 South-eastern Data Processing Managers Association Conference/Trade Show being held May 12-14, 1994.

This show is restricted to data processing managers (about 100) who are organization members.

In the past, there have been about 60 vendors. Virtually all of the attendees will be buyer influencers for hardware, software and peripherals. The primary focus for vendors has been in the mainframe environment; however, this is shifting towards

mid-range and work stations, as well as general ledger and human resources software.

The show, because of its compact nature and limited regional participation, should make follow-up easy for smaller companies. The cost per booth is reasonable: (US\$650.00).

To register, contact Richard Render, Data Processing Management Association. Tel.: (803) 748-3651. Fax: (803) 733-6594.

Once you have contracted with the organization, contact Steve Flamm, Commercial Officer, Canadian Consulate General, Atlanta. Tel.: (404) 577-6810. Fax: (404) 524-5046.

Defence, Areospace Mission to Colorado

Colorado Springs — The Canadian Consulate in Minneapolis is seeking Canadian participants for its Defence and Aerospace Prime Contractors Mission during the week of April 4, 1994.

The mission, which will visit with purchasing departments of area companies, will also include a one-day visit in Colorado Springs to the Space Commerce Expo'94 — a venue where companies involved in the commercialization of space display products/services.

Contact Peter Aikat at the Minneapolis Consulate. Tel.: (612) 333-4641. Fax: (612) 332-4061.

Greek Trade Show Targets Defence

Athens — The 8th edition of Defendory International will take place in Athens, October 4-8, 1994.

This is a specialized exhibition of conventional systems for national defence on land, sea and air.

Defendory International attracts a large contingent of government representatives and official armed forces delegations, as well as experts and technocrats from an average of 80 countries. The previous event was attended

by 31,555 visitors.

Defendory 1994 gives the Canadian exporter an ideal platform from which to expand market share. Land, sea, air, electronics, police and security, civil aviation, military medicine equipment, systems and other related products are within the scope of the fair.

For more information, contact Rhéal Leroux & Associates, 37-1010 Polytek Street, Ottawa, Ontario K1J 9J2. Tel.: (613) 741-9397. Fax: (613) 741-9906.

InfoEx

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