

# PUBLICATIONS

## Investment Guide to Costa Rica

By subscribing to the *1992 Guide to Business and Investment in Costa Rica*, published by Centram Enterprises Ltd. of Vancouver, business persons may obtain lists of opportunities available in this Central American country. The chapters of the Guide contain a wealth of information on investment norms, investment financing and related legalities. A fee is charged for each part of the Guide. To obtain a subscription form, or for further information, contact Centram Enterprises Ltd., Box 1372 Station A, Vancouver V6C2T2. Tel.: (604) 683-7824. Fax.: (604) 736-4812.

## Protection of Intellectual Property

In cooperation with the Japan Science and Technology Fund, External Affairs and International Trade Canada recently published a handbook entitled *Protecting Intellectual Property: An Introduction to Japan* (#167CB).

The handbook is designed to assist businesses and researchers who wish to engage in cooperation activities with Japan. Greater familiarity with the rules and practices governing intellectual property in Japan should help Canadians make more enlightened decisions and should minimize misunderstandings between partners in the two countries.

Copies of the study may be obtained from Info Export (See box at bottom of page 12).

## Mining Equipment in India

India's public sector is becoming increasingly reliant on private sector input as it seeks to accelerate the development of its mining industry. Incentives such as tax-free importing of components and spare parts are used to encourage industry growth. This and other information is found in *Opportunities for Canada in India's Mining Equipment Industry* (#168CA), a publication of External Affairs and International Trade Canada and available through Info Export (See box at bottom of page 12).

India's local production facilities are sufficient to meet a number of needs. Under the eighth Five-Year Plan, started in 1990, the mining industry will require roughly \$3.2 billion worth of equipment, one-quarter of which may consist of imported equipment or components.

## Gas and Oil in India

With a view to increasing Canada's share of India's high-growth oil industry, the Canadian Consulate in Bombay has prepared a publication entitled *Industry Profile: Oil and Gas Equipment Industry in India* (#166CA). Canada's oil and gas companies are already doing business with the Oil and Natural Gas Commission and, according to the study, there are additional opportunities in a wide variety of fields. The studies and more information may be obtained from the Trade Commissioner, Consulate of Canada, 41/42 Maker Chambers VI, 4th floor, Jambhal Bajaj Marg, Nariman Point, Bombay 400021, India. Tel.: (011-91-22) 287-5479; fax: (011-91-22) 287-5514.

## BUSINESS AGENDA

**Montreal** - April 7; **Ottawa** - April 8; **Vancouver** - April 10 - Exporting Services to the United States: A Marketing/Exporting Seminar aimed at small and medium-sized export-ready Canadian companies involved in the professional services sector. The one-day session will cover a number of topics of interest to the novice exporter, including: identifying markets and strategic partners, government assistance programs and border-crossing pro-

cedures. Contact Margaret McNabb, U.S. Trade and Tourism Development Division, EAITC. Tel.: (613) 998-9441. Fax: (613) 990-9119.

## Number to Note

The correct telephone number for the Canadian High Commission in Singapore is (011-65) 225-6363.

## InfoExport

Info Export is a counselling and reference service for Canadian exporters. Canadian companies interested in exporting are invited to contact Info Export (toll-free) at 1-800-267-8376 (Ottawa area: 993-6435). To order EAITC publications, fax (613-996-9709) your requests on company letterhead. Include the publication code (in brackets).

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