

The Greatest Exchange in the World

In 1976 Canada bought goods worth \$25.66 billion from the US, and the US bought \$25.78 billion worth from Canada. The US sales in Canada are larger than all its sales in Latin America, than its sales in Germany, Britain, France and Italy combined and almost as large as those in Asia, including Japan. Between 1970 and 1974 they increased 115 per cent.

Most of the goods sold directly to Canada are produced by half a million Americans in twelve states. Eight — Michigan, Ohio, Pennsylvania, Wisconsin, New York, Minnesota, Illinois and Indiana — are on the border, and the others — California, New Jersey, Texas and Massachusetts — are centres of heavy industry.

The statistics below were compiled by the Battelle Columbus Laboratories and cover the period from 1971 to 1973. Since they are the result of computerized calculations involving a number of variables, approximations and assumptions, they are broad rather than precise. The states are listed in the order of exports to Canada, the greatest first. MICHIGAN exports \$3,549,000,000; employs 59,507 persons. Automobile production accounts for \$2,551,000,000. Other important export areas are machine tools and stampings, and primary iron and steel.

Ohio exports \$1,841,700,000; employs 47,838. Motor vehicles and parts account for \$370,000,000; other major areas are in primary iron and steel, machine tools and stampings, general industrial machinery, construction machinery, metal-working machinery, other fabricated metal products, field and orchard crops, and computing and related machines.

ILLINOIS exports \$1,316,200,000; employs 35,251. Major areas are in motor vehicles and parts; primary iron and steel; construction machinery; machine tools and stampings; radio, television and communications equipment; farm machinery; food; primary aluminum; and organic and inorganic chemical products.