

TELL YOUR WANTS

IN THIS
SERVICE COLUMN

MUSICAL INSTRUMENTS WANTED

GLASGOW firm wishes to get in touch with exporters of musical instruments. Apply Department Trade and Commerce, Ottawa, quoting reference No. 1214.

THOROUGHLY competent piano man with ten years' experience as Branch Manager, open to consider similar position. Can furnish statistics of business covering above period, also best references. State full particulars. Box 80, Canadian Music Trades Journal, 66-68 West Dundas St., Toronto.

PIANOS

CAPE TOWN firm of Commission Agents, with long experience in piano trade, are prepared to take up a Canadian agency in a line of pianos. Apply Department Trade and Commerce, Ottawa, quoting reference No. 1432.

ORGANS FOR SALE

TWENTY-FIVE organs, different makes. Will be sold at a bargain on account of space. All in first class condition. Apply Box 86, Canadian Music Trades Journal, 66-68 West Dundas St., Toronto.

PIANOS, MUSICAL INSTRUMENTS AND PIANO ACTIONS

A FIRM in Toronto desires to buy Canadian pianos and player pianos, wood for piano construction, piano actions and piano felts. Apply Department Trade and Commerce, Ottawa, quoting reference No. 1399.

SALESMAN WANTED

EXPERIENCED Phonograph Salesman wanted for Maritime Provinces, Newfoundland, Western and Eastern Ontario, either salary or commission or both, to sell full line of "Imperial" Instruments, Records and all Phonograph supplies. Apply Imperial Phonograph Corporation (National Table Co., Ltd.), Owen Sound, Ontario.

SALESMEN wanted for Vancouver, Calgary, Edmonton, Regina, Saskatoon and Winnipeg. Apply Mason & Rich, Limited, 230 Yonge St., Toronto.

PIANOS WANTED

A LEEDS firm is now in the market for pianos. Apply Department Trade and Commerce, Ottawa, quoting reference No. 1232.

FOR SALE

A GOOD sound piano business in Western Canada carrying Victor agency, small goods, sheet music, etc. Good paying proposition. Present owner cannot finance volume of business. Will sell on any terms or accept good real estate in exchange. Apply Box 84, Canadian Music Trades Journal, 66-68 West Dundas St., Toronto.

MUSICAL INSTRUMENTS OF ALL KINDS

A FIRM in Leith wishes to obtain exclusive agencies for Italy and the colonies in Canadian pianos, player pianos, organs, phonographs and other musical instruments and musical rolls for player pianos. Apply Department Trade and Commerce, Ottawa, quoting reference No. 1394.

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No. 44—Case—American cloth, lined, English made, built to wear \$2.75

CLARINETS

- No. 13—Bb in high and low pitch, grenadelle wood, 13 keys \$17.25
No. 15—Albert model, Bb, high and low pitch, grenadelle wood, 15 keys \$21.00
No. 18—Albert model, Bb ebonite, 15 keys \$26.00
No. 25—Albert model, Bb ebonite, 15 keys, 4 rings and rollers \$33.00

Bb FLUTES

- No. 90—4 keys, cocoa wood, English made \$3.50
No. 117—6 keys, cocoa wood, English made \$4.00
No. 116—5 keys, ebonite, English made \$5.00
No. 120—Flute mouthpieces, brass, heavily nickel plated \$0.50



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