



## Armada Tea

Is ordered from Ceylon only twice a year, when the quality is at its best.

In 1-lb. Tins.

From ALL Grocers.



*Serravallo's Tonic*

Highly recommended by Leading Physicians in all Countries.

**HAYWARD & Co.,**  
Water Street East.



## Filed for a Year— At Hand in a Minute!

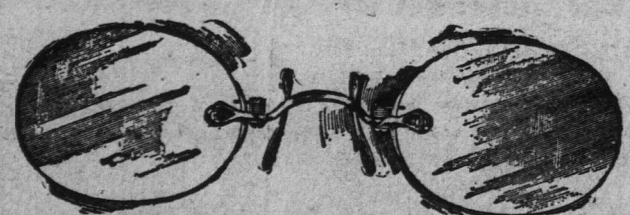
There are records kept in your business which are seldom referred to, but when reference to them is desired, can you locate them instantly?

"Office Specialty" Filing Systems do more than provide a place to file papers. The method of filing the papers under proper indexes makes the finding of any letter, on any subject or from any firm, as easy as the filing. You don't have to tumble all the letters out of the file to find any particular one. There is only one place for each letter, and every letter is in its place. Card Records, Cheques, Stock Records, Correspondence, are all found instantly when wanted if filed by "Office Specialty" Filing Systems.

Here is a very convenient stack of Sectional, Quarter-Cut Oak, Filing Cabinets, 2 vertical drawers for Letters, 5 drawers for 5 x 3 inch Card Records, 3 Shannon drawers for Receipts, Invoices and Bills, 4 drawers for 6 x 4 inch Card Records, 3 Stationery drawers, which together with the top and base make a very useful stack for any business office.

**OFFICE SPECIALTY MFG. CO., Limit d.**

n19.eod **FRED. V. CHESMAN, Representative**



## HAVE YOU EVER

stopped to think what you would do if you suddenly lost your eyesight? You can't possibly conceive of a greater misfortune, can you? While it isn't likely you will lose your eyesight, still you are impairing it every day you neglect Nature's warnings in the form of headaches, blurred vision, etc. Don't neglect it. If you want comfort to displace misery, call on

**R. H. TRAPNELL, Eye-Sight Specialist**

Advertise in THE EVENING TELEGRAM

## A Hint for Married Folks.

By RUTH CAMERON.



A woman who had been married but a year or two was bemoaning the fact that she could not persuade her husband to take her point of view on a certain topic. She wanted him to accept an invitation to spend a forthcoming holiday with a party of friends. She was anxious to accept not only on account of her own pleasure, but because a man whom it would be desirable in a business way for her husband to meet, was to be one of the party. Her husband was unwilling to go because he didn't like big parties and because he had planned a week-end fishing trip for that holiday. The young wife was confiding her difficulty to an older woman who had been married for many years.

The older woman listened sympathetically and then she inquired "When did the invitation come?" "Last night,"

The older woman smiled. "Did you say much to your husband about it?" "Say much?" echoed the younger woman, indignantly. "I should say I did. I talked of nothing else the whole evening. It's perfectly absurd. He has been wanting to meet that man for months and he has no right to throw away this chance and he knows it. And yet the more I talked the more obstinate he became."

The older woman smiled again. "It's a way they have," she conceded. "My dear," she added, "will you permit me to give you a bit of advice—a page from my own book?"

Now, the older woman is a thoroughly successful wife. She manages a very difficult man with a

skill that would make any animal tamer world-famous. Her home is a model of harmony and peace, and yet these boons are not bought at the price so many women pay for them—a slavish submission.

So naturally, the younger woman was delighted to hear one of her secrets.

"My dear," she said, "I have found that one thing a wife must learn to do is to drop the seed in a man's mind and then let it alone."

"When I want to persuade my husband to do anything I don't try to do all the persuading at one time. Instead, I put my idea into his head if possible I make him suggest it himself, say a few words about it and then drop the subject. Later I take it up again on some auspicious occasion and say a few words more, always taking care not to say enough to make him obstinate. Almost invariably he comes around to my point of view and does what I want him to do sooner or later. Sometimes the seed even bears fruit without my saying another word."

"I wanted a larger dining table, once. I told him so and he said it wasn't at all necessary. I didn't say much, but the table happened to be things 'happened' when they should if you have your wits about you) to be rather crowded several times after that, and when Christmas came he gave me a beautiful new table."

"Yes, my dear, plant the seed, water and take care of it if necessary, but don't try to do the whole thing yourself. Give it a fair chance to grow. That's one of my rules. You can take it or leave as you think best."

The young wife thought best to take it and found it of inestimable value. The same privilege is accorded to my reader friends.

giving an ordinary order, I knew at once there was a snake somewhere in the room, for they prefer milk to anything else. As a hasty movement would have meant certain death, we all sat like statues; but, for that, my eyes inspected every nook and corner with a peep under the table.

"However, it was not until the milk was placed on the doorknob that the snake appeared. And then, to our amazement, a large cobra uncoiled itself from my hostess' ankle, and glided towards the bowl, when, of course, it was killed."

How many women would have shown such calmness and presence of mind?

## Collie Drowns Baby.

Canine's Affection Indirect Cause of Tragedy.

New York, Jan. 21.—A Scotch collie's fondness for a seven-months-old baby is believed to-day to have been the indirect cause of the child's death by drowning in a bath-tub of a Bronx home last night. At the request to-day into the death of the baby, Gladys Leak, it developed that the baby had been left alone in the house by her woman guardian with only the dog for company. The precaution taken for the little one's safety being to place her in the bath-tub, well cushioned with blankets and pillows. The collie, it is believed, pressed its paw on the spigot handle when peering into the tub to look at its baby friend, starting the water running. The baby was found drowned in the water-filled tub when the caretaker returned.

## Newspaper of Smaller Size

London, Jan. 31.—Responding to what is believed to be a popular demand for greater convenience in reading and alive to the advantage of keeping abreast of modern improvements Dr. David Dalzell, chairman of the company owing the London Morning Standard is going to publish a smaller page newspaper next month.

Mr. Dalzell says, "Our new edition will contain as much space for news matter and advertising as the old one, but instead of printing a large newspaper of 12 sheets we will print a smaller page newspaper of 25 pages. Our advertisers hail the idea with enthusiasm. Responding to an enquiry to whether the other London newspapers had signified their intention of reducing their size, Mr. Dalzell replied, "No, but they will."

## Presence of Mind.

An Englishman when travelling through Ceylon was the guest of a dockyard official at Trincomalee.

"The dinner was excellent," he says, "but when it was about half over I was startled by hearing the wife of my host tell the native servant to place a bowl of milk on a doorknob near her chair."

"Although she spoke calmly as if

Men, when they know ever so much about a subject, keep it all to themselves; women, when they know ever so little, talk about it all the time.

## ORIGINAL

## GENUINE

## Instantaneous

## Lunch

## Invigorating.

**The Food-Drink for All Ages—Highly Nutritious and Convenient**  
Rich milk, with malted grain extract, in powder form—dissolves in water—more healthful than tea or coffee. Used in training athletes. The best diet for Infants, Growing Children, Invalids, and the Aged. It agrees with the weakest digestion. Ask for "HORLICKS"—All Chemists, Hotels, Cafés and Stores. Don't travel without it. Also keep it at home. A lunch in a minute. In Lunch Tablet form, also, ready to eat. Convenient—nutritious.



## In Stock To-Day:

150 Fresh Frozen Mackerel  
1,000 lbs. Fresh Frozen Halibut.

15 boxes Newly Smoked Finnan Haddies.  
10 boxes Kipperd Herring  
Fresh Rabbits, Fresh Eggs.

New shipment of our Famous Block Butter.

POTATOES.  
To householders! We have 500 brls. P. E. I. Potatoes, 1/2 bags.

**SOPER & MOORE**

## Loyal to His Mate.

Two men were shooting, little knowing that a policeman was watching them from behind a hedge, for his suspicions were aroused. Suddenly he darted out into the open and came upon them.

"I want to see your licenses," he exclaimed.

Immediately one of the men ran away as hard as he could go. Convinced now that his suspicions were correct, the policeman pursued him up hill and down dale for about a couple of miles. At last he caught him, and again demanded the license. To his surprise it was instantly produced.

"What on earth did you make me run all this way for, if you've got a license?" cried the police officer, angrily.

"'Cause my mate hadn't got one!" was the reply.

## Household Notes

When boiling new potatoes, place them in boiling water to which a little salt and milk have been added. This prevents them from turning black.

If the legs of the table or chairs are uneven, tack a piece of cork to the short leg. The tacks will sink into the cork and not scratch the floor.

The water in which potatoes have been boiled, if saved, will clean silver spoons, knives and forks. This will brighten the silver and remove all stains.

If a cold develops suddenly and there are no cough drops to be had immediately, place a spoonful of sugar on the tongue and allow it to dissolve slowly.

When making hot starch use soapy water; this will give the necessary shine to linen and prevent the starch from sticking to the surface of the article.

Marks on mahogany caused by lampness, may be removed by rubbing the surface with a soft cloth moistened in a little sweet oil. Rub it in well.

When fruits, such as currants, raisins or citron have become hard and dry, they may be made fit for use by placing them in a warm oven for a while.

If yolks of eggs which are not wanted for immediate use are dropped into cold water and put into a cold place, they will keep fresh for several days.

After using the gas stove for baking, leave the oven door open until the oven entirely cooled off. If this rule is followed the stove will not be so apt to rust.

Remember that milk served in large quantities is sometimes nauseating to the weakened stomach. Better fill the glass the second time than to antagonize the invalid.

A piece of white blotter placed under the table cloth where the flower vase stands in the corner of the table will prevent any possible moisture from spoiling the surface of the table.

When the laundress has finished with the boiled starch, do not throw it away, but keep it to pour into the water in which oilcloth or linoleum is washed. It will keep them new and bright.

To remove fruit stains from linen smear the stains over with some pure glycerine, leave it on for about one hour, then wash the article in warm, soapy water. If necessary, repeat a second time.

When the oven becomes greasy, you can remove all dirt and grease by putting a thick layer of powdered lime on each shelf and let the oven get thoroughly hot. When it is cold, sweep it out well.

The woman who does her own housework should realize the benefit derived from stretching out perfectly flat for ten minutes in the middle of the day. This gives perfect relaxation and renews every muscle.

## "Telephone" is the word.

The people of the Maritime Provinces use about 30,000 telephones at present. To be on a par with the United States they should use 72,000. Of this increase 10,000 will be used by the 40,000 farmers of Nova Scotia. With farmers it has hitherto been a luxury. Hereafter it will become more and more of a necessity. Every farmer who aspires to be a business man will have a phone. He has to keep in touch with the markets, with the people about him, and with the occurrences of everyday life. Every subscriber added to a system increases its importance to other subscribers.

It is needless to add that the larger the number of patrons the greater the revenue and the consequent profits. As the Maritime Telephone and Telegraph Co. controls all the telephone companies of Nova Scotia worth while, one can thus see what splendid prospects the Company has in this respect and also understand the excellent position of the preferred stock as an investment.

The par value of these shares is \$10, and we are offering a block in lots to suit purchasers. Price upon application.

**F. B. McCURDY & Co.,**  
Members Montreal Stock Exchange.  
**C. A. C. BRUCE, Mgr., St. John's.**

## A Canada Life Actual Result!

NET CASH RETURN MORE THAN TWICE THE COST  
W. J. Robertson, Welland, 12th June, 1913.  
Agent CANADA LIFE ASSURANCE CO.,  
Port Hope, Ontario.

Dear Sir,—When acknowledging receipt of the Company's cheque for my matured Endowment Policy No. 24937, I desire to avail myself of the opportunity to express my satisfaction with the outcome of my investment.

The policy was payable to me at age 60, with ten premiums of \$45.00 each. The return under it is as follows:

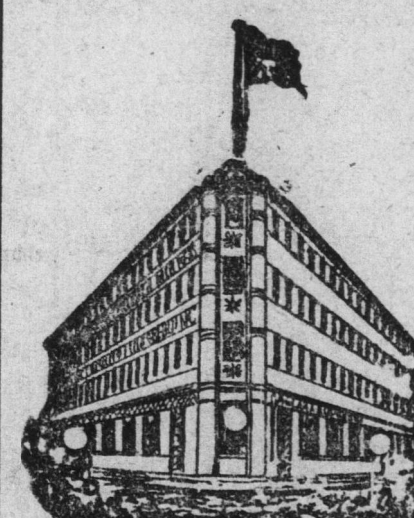
Sum assured ..... \$1,000.00  
Dividends added ..... 446.94

Total amount payable ..... \$1,446.94  
Deduct total premiums paid ..... 450.00

\$ 996.94

That I should have insurance protection free for all these years and now have over twice the amount of my premiums returned to me in cash is a most satisfactory outcome and I heartily congratulate you on it.

Yours very truly, GEO. ROSS.  
A CANADA LIFE POLICY PAYS.  
**G. A. C. BRUCE, Manager, St. John's.**



**CALLAHAN, GLASS & Co.,** Duckworth & Gower Streets

## THE BIG Furniture Store.

A variety of modern furnishings to reduce the work in the home.

## OPENING.

Brass Bedsteads, Easy Chairs, White Bersteads, Morris Chairs, Bureaus, Wash Stands, Chairs, Rockers, Tables, Sideboards, Buffets, Music Cabinets, Desks, Centre Tables, Jardiniere's, Parlor Cabinets, Rattan and Wicker Chairs, in endless variety. Moderate prices prevail at this store.

There is still

## COLD WEATHER

Enough ahead to enable you to give

## NEW-KNIT

Unshrinkable

## UNDERWEAR

A TRIAL.

"GO TO IT"

**The Nfld. Knitting Mills, Ltd.,**

Alexander Street.

## Apples, Grapes, Lemons.

We offer

100 brls. WINTER APPLES—Wagner, Baldwin, etc.

50 kegs CHOICE GRAPES.

10 cases CHOICE LEMONS.

10 brls. FANCY CRANBERRIES.

30 cases VALFNCIA ORANGES.

20 cases JAFFA ORANGES.

Apples and Grapes are very scarce.

Jan. 26th, 1914.

**EDWIN MURRAY.**

Telegram Ads. Bring Results