## What's In A Name?

Trade-marks are valuable according to the reputation of the product they stand for and according to the responsibility and reliability of the manufacturer who makes and sells the product. The name



(Made in Canada)

stands for highest quality and fair dealing. O-Cedar Products are a necessity in every household and are backed, absolutely by the manufacturer's guarantee of "Satisfaction or Money Back." O-Cedar is a paying investment for the dealer.



To-day Is the Day You Should Place That Order With Your Jobber

CHANNELL CHEMICAL CO., LIMITED, TORONTO, CANADA



## TRADE MARK VALUE

It pays the Merchant to handle goods bearing the TRADE MARK of the Manufacturer

**SELL YOUR CUSTOMERS** 

## PURITY FL'OUR

bearing the TRADE MARK@that means something when applied to FLOUR



WESTERN CANADA FLOUR MILLS COMPANY, Limited

Millers to the People

