

FARMERS NEED BUSINESS METHODS IN THEIR WORK

President, Creelman of the O.A.C. Says the Tariff isn't Altogether to Blame for Their Troubles.

Chief guests at the directors' luncheon were: O. S. Perrault, president of the Ontario Chamber of Commerce, and Geo. C. Creelman, president of the Ontario Agricultural College, Guelph. A number of other prominent men of the Ontario Chamber of Commerce, and a representative gathering of live stock men and fruit growers were guests at the directors' luncheon. The luncheon was held at the Hotel Hamilton, and was presided over by Geo. C. Creelman, vice-president; Geo. Gonthier, treasurer; F. Bourdonnierre, secretary; C. H. Catell, ex-president; Jos. Fortier, ex-treasurer; J. O. Garneau, A. Renaud, Mrs. Perrault and family.

"I am happy and proud as a Canadian to feel that the spirit of enterprise and endeavor of this city, and of this great province, not only has not been lost, but that it shall go on increasing forever. Toronto has inaugurated and by her annual exhibition is continuing what I may call 'An annual inventory of our national assets.' You have created and are fostering a spirit of emulation that can only lead but to the best results."

"Looking as we do to-day, at the results of the labor, the industry, the genius of our people, one might well feel proud to be a Canadian. Canadians have the greatest and brightest home that Providence ever designed for a nation. We have to adorn it with high ideals. The first and the noblest of these ideals is the creation upon this continent of a powerful and progressive people, cemented for ever to this great British Empire, whose lessons in all paths of human activities have inspired and shall inspire for ever the sons and daughters of this Dominion, to that every man in this country, high or low, rich or poor, be a newcomer or the old inhabitant of Scotch, English, French or of any other extraction, when speaking of Canada, shall repeat with the same pride and well known and characteristic words, 'Home sweet home.'"

"By giving to Montreal and to the Province of Quebec, a special day in your festivities, you are recalling the lessons of the past and memories that the people of this country should never forget."

The West and the East.
Hon. Duncan Marshall, Alberta's minister of agriculture, and a former Toronto newspaper man, made an excellent impression by his clear, confident style. He announced that he didn't belong to the class of westerners who thought they could learn nothing in the east. He said that he had learned something of agriculture that would make him better prepared for his duties. "The live stock industry was at the foundation of the national prosperity, and in his opinion there was not a finished product of the mill or factory exhibited that would compare with the finished products of the farm as shown in the live stock states. The west looked largely to Ontario for a supply of the best horses and cattle."

In passing reference to the sterling virtues of the soil of the west, the speaker declared that great cities, such as London and New York, would "die from their own rottenness but for the rich red blood brought in from the country."

An Arena Needed.
Maxwell Smith represented the Canadian apple show, to be held in Vancouver, B.C.

"Those in the business know we are growing entirely too many varieties of apples in Canada," he declared. The show's object was to demonstrate what localities were best adapted to certain varieties.

A. W. Smith, M.P., of Middlesex, said candidly that the exhibition lagged behind in one respect. For many years there had been an agitation for the building of an arena where live stock could be shown, but the arena wasn't yet built.

In reply, Mr. Gooderham assured him that the necessary funds were on hand, and that when a suitable location could be fixed, the arena would be provided.

The Farmer's Weakness.
George C. Creelman, president of the Ontario Agricultural College, Guelph, after congratulating farmers on bountiful crops, tendered some friendly advice.

"I don't believe our farmers are sufficiently speculative," he confessed. He did not mean that the word should be misconstrued. It was generally understood that the farmer would speculate in everything that came to him from the city. Despite the thousands of meetings held by agricultural societies, breeders' associations, etc., the farmer hadn't yet become speculative enough to enable him to spend \$100 to make \$100. He believed this to be the weakness of Ontario's farmers."

In illustration of this short-sighted policy, Mr. Creelman told of a well-known farmer who had marketed his pigs, including several young sows which should not have been marketed, receiving \$180. He collected \$9 on a debt, and then borrowed \$11, so that he

could deposit \$200 in the bank. If he had put some of the money back into the farm, he could have earned more with it.

Scientific farming had greatly enhanced the value of land, so that in some cases it reached \$1000 an acre. If farming didn't pay, it wasn't because of the tariff, but because the fault lay with the farmers' methods."

Exhibition Notes

Avoiding the Crowds.

Those who experience the discomforts of being jostled and crushed in the crowds at the exhibition will be in a frame of mind to sympathize with women who have to endure trials in order to bring two or three times every day. In the National Cash Register Lecture Building, alongside the Women's Building, you can enjoy a quiet, restful and profitable half hour during which you will be interested to learn how the National Cash Register Company protects its women workers from "rush hour" and other discomforts usually associated with factory life.

At its Dayton, Ohio, factories, the women employees arrive and leave at a different hour from the men, and thus avoid overcrowded street cars and other objectionable features of a "same-hour-for-all" policy. Retiring rooms with trained nurses in attendance, morning and afternoon recesses, restaurant and reading rooms are other accommodations provided for the women employees of this model factory.

The lecture at the exhibition tells all about these model factory conditions. Don't miss it. Admission is free, there are plenty of comfortable seats, and light refreshments are served free on the lawn after each lecture.

Shows as good as Edwards'. Bird animal show are few and far between, you don't have a chance to visit them very often. No matter what else you miss at the big fair, you absolutely must not fail to visit the Edwards Brothers' gigantic menagerie. It is without a doubt the greatest traveling menagerie that ever visited Toronto. The display represents an outlay of several thousand dollars.

The thirty odd cages contain over two hundred of the rarest animals in captivity, and is considered to be one of the most valuable collections in America. Thousands of people visit the show every day and need not say every one receives entire satisfaction. The two large tents are crowded from morning till late at night, and the people that visit the show are its greatest advertisement.

Scientific Character Reading. Madame Baxter is again on the Midway with her scientific character reading. They read your life like an open book. No mystery in the life of man they cannot unravel.

"Gay Paree" on Midway. The "Gay Paree" show on the Midway is the most pretentious presentation of Parisian life ever attempted in the west. The proprietor, W. H. Smith, the proprietor, has gathered together a bunch of dancers that have no rivals in the terpsichorean art. The three vaudeville turns put on are of very best and never fail to bring a laugh. Don't fail to visit this stupendous production.

Have Served 25,000 Meals. Nasmith's meals are conceded to be the best served on the exhibition grounds. Their commodious dining room concession under the main part of the grand stand is bright, dry and well ventilated, and seats 700 people. It is estimated they have fed 25,000 people since the exhibition opened, with first-class full course meals. The menu offers a wide choice of meats, vegetables and dessert. A staff of fifteen qualified chefs are constantly engaged. Meals are served at 35 and 50 cents.

Personally Conducted Homesekers' Tour to Alberta.

Anyone who is thinking of buying property in the west should consult with Thos. G. McPherson, president of the Lamont, Alta., Board of Trade, and president of the Northwest Live Stock Co., who is at the exhibition with a view to personally escorting any intending purchasers back with him. His agents come into personal touch with the farmers of Central Alberta, and are in a position to know all the maps in land values. They can save a purchaser from \$500 to \$1000 on a quarter section. Those desiring to take advantage of this exceptional opportunity will be given the benefit of this first-hand experience and knowledge, free of charge.

Try a Cup of Coffee Flavored With Borden's Condensed Milk.

Many thousands of delicious draughts have been drunk at the Borden's Condensed Milk booth, in the centre of the manufacturers' building, since the exhibition opened. Fragrant cups of coffee flavored with "Fearness

Brand" cream are dispensed liberally and freely to all who call at the exhibit.

The most important article of food used in the household should be scrupulously pure. That is why the Borden's brand of condensed milk is so popular. The frequent warnings of the health authorities of our cities against the indiscriminate use of dairy milk has brought condensed milk more prominently to the notice of the public, the result being a wonderful increase in its consumption during the past couple of years. Gall Borden, in 1857, introduced the system of scientific handling of milk before the time of the pure food laws, and his "Eagle" brand has always been recognized as the highest standard. Borden's milk products are manufactured under a system of strict sanitary regulation that assures purity. They have no equal for richness and flavor.

The company publish a booklet entitled "My Biography," in which to record the principal events of the baby's life, and which also contains "instructions" as to the care and feeding of infants, a valuable booklet for mothers. The company will be pleased to send this, free of charge, upon request.

A STOVE WORTH SEEING.

The exhibit of the Wrought Iron Range Company, manufacturers of Home Comfort Kitchen Outfits, is one of the main points of interest in the grounds. The company have on exhibit their Home Comfort Range which is without doubt the one solution to the cooking problem. This range is manufactured in a Home Comfort furnace steel, and is practically indestructible. With this range is given an absolute guarantee for working and durability, and if the range proves to be other than it is stated to be, the defect is remedied to the satisfaction of the purchaser. For instance, if the house of a purchaser of a Home Comfort Range is destroyed, it is replaced at once.

The company manufacture a dish washer which is the most rapid and most effective on the market. The working of the dish washer is very simple, and it is acknowledged to be the best of its kind in the world. The company has given universal satisfaction wherever it has been introduced.

Another object of great interest in the exhibit is the Imperial Vegetable Parer, a carborundum parer for any kind of vegetable which is the latest and best thing in use for the purpose.

Cigars Arrive From Jamaica.

A new lot of choice imported cigars arrived at the Jamaica store of the British West Indies booth in the horticultural building yesterday. The popularity of this exhibit and the welcome to the exhibitors is such that the cigars are likely to be received with but on sale in the Canadian market is becoming more and more manifest by the increased interest that is being shown in the exhibit. The cigars are of the superior standard shown at the popular show as the product of Cuba, which is only 90 miles distant. The cigars bearing the general trade names of "Golconda" and "La Tropical" are unexcelled for a gentleman's smoke.

"Wonder-Shine" is Brilliant.
That "Wonder-Shine," the great plot for cleaning gold, silver and platinum, is a kind of a stout of the wonders of the age, is apparent from the vast crowds which throng the exhibit in the process building. No lady should leave the exhibit without a package of "Wonder-Shine."

Salada Tea.
As a practical illustration of the growth of this firm's business in the past 13 years, a herd of ebony elephants, ranging in size from two inches to two feet, is a striking display in the Salada Tea exhibit in the manufacturers' building. The booth is the Mecca for all quality-loving housewives.

Glass Blowers Continue to Attract.
The glass blowers continue to be one of the most patronized attractions of the Midway. The men haven't lost their business in the slightest. Their reputation from former years ensures them a fair from every visitor to the fair and besides, they are located close to the entrance to the Midway, where everything is high and dry.

Selized Whiskey.
A license inspector yesterday seized three bottles of whiskey in the refreshment booth of William J. Wright at the exhibit. The man had been charged of illegal sale of liquor and keeping for sale.

Spooner's Copperpines.
Mr. Alonzo Spooner, the manufacturer and inventor of Spooner's Copperpines, and the first man to make Babbitt metal in Canada, has an exhibit in the left aisle of the Manufacturers' Building. This metal is used in the largest factories in Canada, where it has taken the place of all other so-called Babbitt metal. The metal is made by using it exclusively and have about thirty-five hundred pounds of Spooner's Copperpines in use. It was decided to use this metal for the Midway because of a very severe test by McGill University with other metals. This metal is manufactured in different grades or use in any engine, from the heaviest to the lightest made. All the grades are being displayed at the exhibit, where Mr. Spooner is in charge personally.

A Real Cowboy Outfit.

"That \$25,000 horse and the girl who rides it" is a worthy prize alone! Such exclamations of delight from hundreds of people who issue from California Frank's wild west show is verdict enough in the most thrilling wild west shows that has ever been assembled under canvas.

The intrepid proprietor's dexterous capture of a runaway horse that was raising hob in the Midway Monday night, has excited the curiosity of the fair visitors, who have all taken a keen personal interest in him. The performance is one of the most thrilling wild west shows that has ever been assembled under canvas.

"Corella" and Big Burlesque Show.
"Corella," the wonderful magician, in conjunction with the greatest burlesque show that has ever been presented on the exhibition grounds, is one of the cleverest magicians that Torontonians have yet had the opportunity of witnessing. Corella's knowledge of the black art is truly wonderful. He needs no elaborate stage fixtures to disguise the method of executing his tricks; he does nothing but make a few mysterious passes and the trick is accomplished.

The Corella show is really two big

shows combined, the added attraction being the biggest and best girl show on the Midway.

Practical Woodworking Machinery.
When going through the machinery hall, be sure to look up the exhibit of Cowan & Co. of Galt. There you will find something that will hold your attention as one of the greatest time, labor and money saving machines in the Dominion. At least that's what it did to the crowds who went into that institution yesterday and Labor Day. One feature is a 12 inch molder—molding at 15 feet a minute. Another is a chain saw mortise with a chain of tooth-shaped links traveling at 15,000 feet per minute and 40,000 teeth presented to the work during the same period.

MEN WHO MAKE AUTOMOBILE HISTORY IN CANADA.

Mr. R. D. Aldrich, manager of the Regal Motor Car Co. of Detroit, Ont., was formerly president of the Harper Automobile Co. of Detroit, but he has lately taken charge of the sales department of the Regal Motor Car Co. The business of this company has advanced by leaps and bounds. Mr. Aldrich is a thorough business man and in addition possesses those social qualities which are so necessary to secure high class business connections, particularly in the automobile line, where the salesman meets all classes of business men and those who are thoroughly competent to judge for themselves. It is along this particular line of high grade automobile sale promotion and the securing of this business that Mr. Aldrich is singularly successful.

Immediately upon taking charge of the Regal Motor Car Co. Mr. Aldrich introduced a unique checking system of dates which is able to get choice locations that they would if their change of residence was delayed.

It is doubtful if any country ever experienced such a rapid settlement as the Province of Alberta is now seeing. New features are the ones that tell in connection with an exhibit, and Alberta has not been lacking in this respect. Their display at Toronto in 1903 of a field of Alberta grain, shown as it grows, with birds flying over it, and the extent of the field, enlarged by the use of mirrors, was the talk of the exhibition then. This year their display of acre yields is a very unique feature and a scheme that has not been attempted by any other exhibition. It is most interesting to see the grain in piles, each representing an acre's yield. Crops of 97 bushels of oats; 68 bushels of winter wheat; 55 bushels of barley; and 28 bushels of spring wheat, are shown and the splendid display is even a greater surprise to all visitors than is the yield.

PHENOMENAL DEVELOPMENT.
C. N. R. Has Achieved Something That Was Thought Impossible.

Perhaps the first thing to attract the attention of the public to the Canadian Northern Railway exhibit is the large map, which occupies 37 feet wall space and which illustrates the tremendous development of that railway. From 103 miles in 1898 to 5000 miles in 1910 is a record which has never been equaled or conceded possible in the history of railroad development in Canada. A look at the map in the railroad building easily discloses the scheme of the Mackenzie and Mann Company. One notices there a very few links still to be forged to make the Canadian Northern Railway a Duquesne system. One section of the map depicts the route of the C. N. R. steamships. Two magnificent palatial steamers ply between Montreal, Quebec and Bristol, Eng. These are the fastest and finest steamers sailing from Canada.

PRIZE MOTOR LAUNCH

Thirty-seven Footer of the Schofield-Holden Co. Makes Better Than 18-Miles Per Hour—Attracting Much Interest.

If you see a big crowd under the grand stand, you may guess that they are looking at the Schofield-Holden launch.

This is without doubt the finest boat ever exhibited at the Canadian National.

It is 37 feet long over all, and is guaranteed to make a speed of 18 miles an hour. In reality, it can go considerably faster than this.

It is finished in solid mahogany, and its interior decorations and equipment are luxurious.

Great easy chairs with plenty of room to move about makes travel in this launch a comfort. There are 12 chairs in it at present, and three or four more can be used easily.

It is fitted with a 4 cylinder 3 cycle engine, with 20 horsepower. In other words, it is a 4-30 when on the launch. Both the motor and the hull were made right here in Toronto at the works of the Schofield-Holden Company on Carlaw-avenue.

During the past season this company has sold launches to some of the most prominent people in Toronto. With these boats the owners have won a long list of local and international championships.

This is all the more remarkable when it is considered that these are not built to be racing models. They are family boats, but combined with safety and room, there is reliability and the smooth running of the engine, which brings along a truly remarkable speed.

TOOL STEEL BEING MADE FROM IRON IN 4 HOURS

Marvelous Scientific Discovery is Shown in Machinery Hall—Thousands Interested.

The most wonderful discovery of recent years is the Henderson Process for making tool steel.

When it is considered that tool steel of the finest quality can be made from iron by this process in four hours, one can readily understand its importance. Not only will it make enormous profits for those who operate it, as steel has been so scarce and so expensive, but it will be of immense value in the reduction of the present prices of tool steel to the consumer.

The steel made by this process is shown in the exhibit of the Canadian Malleable Iron and Steel Company, southwest corner of machinery hall, and being examined by thousands of people.

Already large orders have been booked for tools made from this steel and for steel in bars.

ALBERTA'S INTERESTING SHOW

Piles of Oats, Barley, Winter and Spring Wheat Represent Average Yield Per Acre.

Visitors to the Canadian National Exhibition, who have not already inspected the Alberta Provincial Government exhibit, should not miss the opportunity before the close of the week. The large space occupied by this exhibit in the east wing of the horticultural building is most attractive to those interested in the wonderful grain growing possibilities of that province. Although the exhibit consists chiefly of grain and live stock, and tame grasses, it is destined to be forgotten that Alberta, as a stock growing country is second to no other on the continent. The entire province is underlaid with coal, both soft and hard, and the climate is so healthy and bright that those who know it cannot but speak of it in most glowing terms.

The exhibit will do much to draw towards turning the attention of many prospective settlers towards that part of Canada, and will assist in placing Alberta in the prominent place which is destined to take among the provinces of Canada.

The excellent samples of grain shown is one of the many reasons for the great influx of settlers to Alberta at the present time, and while only a very small portion of the province is under cultivation as yet, those who take advantage of the opportunities at an early date will be able to get choice locations that they would if their change of residence was delayed.

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WINNERS of KELLARIC MATTRESS GUESSING CONTEST

To the following three persons who came nearest to the number of admissions to the Fair on Labor Day, will be given a KELLARIC MATTRESS (valued \$12.50).

1st—R. J. Kincaid, 477 Yonge street, Toronto.
2nd—W. A. Hillhouse, Shelbourne, Ont.
3rd—Dr. Robertson, 415 Manning avenue.

? HERE'S ANOTHER ? CHANCE--TRY IT!

The above contest was a success, and we now make the offer of a Kellaric Mattress FREE to the first three guessing nearest correct upon

WHAT WILL BE THE TOTAL DURING ENTIRE EXHIBITION

Last Year's Total was 752,520.

This contest will close at 12 o'clock noon, Saturday, Sept. 10th, and winners announced on Monday, Sept. 12th.

FILL OUT THIS!

This coupon must be left at the Exhibit of the Berlin Bedding Co. in Process Building:

NAME
ADDRESS
MY GUESS IS

WANT TO CHANGE DATE OF ELECTION CONTESTS

Many Important Resolutions Before Ontario Municipal Association—Good Roads Amendment.

A number of resolutions of an important character in their relations to municipal affairs were presented by the resolution committee at the meeting of the Ontario Municipal Association, which opened in the city hall yesterday morning. There were almost 40 delegates present, and President Geo. Geddes, mayor of St. Thomas, presided.

For the most part the delegates comprise mayors, reeves and city clerks of the Ontario municipalities. Among the resolutions submitted, and which will be discussed this morning, is one in effect that in consideration of the cost to municipalities of the construction and maintenance of roads and streets and the extent to which they are used in the operation of motor vehicles, the Ontario Government be petitioned to pay over to the said municipalities a just proportion of the amount collected annually in permits for the use of motor vehicles. This resolution was passed by the Ottawa City Council Aug. 8, and may be endorsed by the association.

W. C. Mickle of Belleville was the mover of a resolution that the association ask for legislation amending the municipal act, giving cities and towns the power to hold elections of the electors, to hold nominations on the last Monday in January and the election on the first Monday in February.

Another resolution, moved by Mayor J. W. Lawton of Dundas, is that the Good Roads Act be amended so as to require that all streets three towns and villages, not separated from the county, which are a continuation of the roads forming part of the good roads scheme of the county, shall be maintained and kept in repair as a part of the good roads system of the county. Reeve Geo. S. Henry of York Township submitted a motion proposing an amendment to the registry and land titles act, to provide that plans of property shall not be registered until submitted and approved by municipal councils or county judges or master of titles, and that no street shall be laid out less than 66 feet wide, no lane less than 30 feet and that parallel streets shall not exceed a distance of 660 feet apart.

It was the general opinion that the best interests of the association could be served by dividing it into the urban and rural divisions, the idea being that greater concentrated effort is needed to thwart the grasping methods of corporations.

It was decided to raise the subscription of the cities to the association, making it \$100 from cities over 100,000 population, \$50 from cities over 50,000 population, all other cities \$25, townships and villages \$10 (as before); townships and villages \$5 (as before).

Mayor Geary will welcome the delegates at 11 o'clock this morning, and at noon they will be tendered a luncheon by the city.

WILL DELAY COMPLETION OF C.T.P. FOR TWO YEARS

Section Thru Northern British Columbia Held Up by Scarcity of Labor.

VANCOUVER, Sept. 6.—(Special.)—That the completion of the Grand Trunk Pacific Railway thru northern British Columbia may be delayed a couple of years because very apparent to railway men here to-day, when it became known that no effort would be made to get under contract this year a large section between Aldermore and Tete Jaune Cache. All the rest of the line is now under contract, and it was expected that on the present trip President Hays of the C.T.P. would announce the awarding of the contract.

The reason for the delay is the scarcity of labor, and the deadlock that has arisen between the railway company and the British Columbia Government on the Oriental employment question. Up to the time of his return to Vancouver from Prince Rupert, it was understood that President Hays intended to award the final contract, but he was met here by the declaration of Contractor J. W. Stewart that he did not care to take up any more work and that, so far as he was concerned, he would care for further work by building westward from Edmonton, rather than east from Prince Rupert. In order to finish the new transcontinental on time in 1913 it would be necessary to rush work from both ends.

Army Up to Full Strength.
WASHINGTON, Sept. 6.—The President's policy of retrenchment is to be followed more effectively than ever, the standing army will be reduced up to its authorized strength of 87,000 men, according to announcement made by Major-Gen. Wood, chief of staff, when he returned to Washington to-day, after a trip to Beverly, where he conferred with the president.

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