

*By Mr. Herron:*

Q. You conduct your own business. Is that the instructions that your managers have, to sell lumber to any person who has the money to buy?—A. No, those are not my instructions. We do not make a habit of trying to sell to consumers, no wholesale firm does in our country, although in my own county I never refuse to sell lumber to a man who came to buy lumber from me.

*By Mr. Lancaster:*

Q. You mean you make it a habit of selling to retail dealers only?—A. I make it a habit, yes.

*By Mr. Crocket:*

Q. Were you an active member of the association?—A. I do not think so, I never had anything to do with the association, I mean directly.

Q. Your name appears on the list of that association?—A. Yes, as a retail dealer at another point, not from my own mills.

Q. Is there anything else you want to say, Mr. Burrows?—A. I do not know there is anything particularly. What I want to make clear is that I am not bound, and have never been bound to sell only to those parties who are members of the Retail Lumber Dealers' Association. I have a retail yard at the town of Dauphin, and it was necessary for us to be members of the Retail Lumber Dealers' Association in buying from the other firm.

Q. That is you are a member of the association?—A. The Northern Lumber Company is, not myself, that is our retail business firm at the town of Dauphin.

The following was produced by witness, and filed as

EXHIBIT No. 162.

'HOUSE OF COMMONS.'

'OTTAWA, April 16, 1907.

Hon. THOS. GREENWAY,

'Chairman Lumber Commission,

'City.

'DEAR SIR,—I would like to make the following statements regarding the sale of spruce lumber in the provinces of Manitoba and Saskatchewan, and I will be as brief as possible.

'I am and have been for many years a manufacturer of spruce lumber. I wish to state that there has never been at any time any association formed in our territory in connection with the spruce lumber business.

'There has never been a combination or any arrangement of any kind whatever between the manufacturers of spruce to regulate the prices at which the same would be sold. Each spruce manufacturer has been always selling his lumber wholesale at the highest prices he could obtain without regard to what prices any other lumberman could get for his product and in this regard there has never been any combination whatever.

'If you were to examine the prices at which I sell my lumber and the prices at which the other lumber mills sell theirs, it will be found that they are not uniform and there has never been any effort made to combine in the way of prices.

'I have never confined my wholesale sales to members of the Retail Lumbermen's Association, but have sold also to parties that are not members of that association and while I, like all other wholesalers prefer to sell the retail trade yet I have often sold cars of lumber to consumers.

'With regard to prices at which lumber has been sold retail I may say that I am interested in one lumber yard in the town of Dauphin, and I enclose herein a memoranda showing the prices at which I have sold spruce lumber at that yard from the years 1901 to 1906, both inclusive.

'Yours truly,

'THEO. A. BURROWS.