

TO: Mr. N.R. Cumming - Director (U.T.T. - External Affairs, Pearson Bldg., Ottawa).

FROM: Nana Tandoh

SUBJECT: Summer Project; Tokyo Round - U.S. Tariff reductions

OBJECTIVE:

Identification of Canada's viable export opportunities to the U.S. Market as per selected samples of export items in Schedule II to VII inclusive of the U.S. tariff where significant reductions resulted from the GATT Tokyo Round.

Sub-Objectives:

1. Identify Canada's Supply Capabilities (production)
2. Identify Canada's supplier position among exporting countries to the U.S.A.
3. Identify Canada's export opportunities
4. Research current industry competitiveness in the U.S. Market
5. Directly inform Canadian producers through their trade associations
6. Inform Canadian exporters through appropriate trade magazines
7. Advise URT to initiate investigation into the impact of the US harmonization system on Canadian interests with regard to specific examples uncovered during this project.

Background:

An earlier stage of the project had identified products in the US tariff benefiting from significant Tokyo Round tariff reductions (pre-Tokyo Round rates higher than 10.00% and reduced by 50.00% to 60.00%). The full list is attached as Appendix A-11.