

Mission: YAOUNDE

Market: REPUBLIC OF CAMEROON

Sub-Sector: Architecture, Consulting and other services

<u>Market Data</u>	2 Years Ago	1 Year Ago	Current Year (Estimated)	Next Year (Projected)
Market Size	298.00 \$M	220.00 \$M	450.00 \$M	300.00 \$M
Cdn Exports	16.00 \$M	11.00 \$M	60.00 \$M	30.00 \$M
Market share	5.00 %	5.00 %	13.00 %	10.00 %

Cumulative 3 year export potential for
CDN products in this sector/subsector: 30-60 \$M

Major Competing Countries

Market Share

FRANCE	50.00 %
GERMANY WEST	18.00 %
ITALY	10.00 %
BELGIUM	5.00 %
ISRAEL	5.00 %

Current Status of Canadian
exports in this subsector: Mature with little growth potential.

Services for which there are good market prospects:

1. Engineering consulting.
2. Gas distribution network.
3. Construction of central thermal heating.

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