

REPORT 4  
88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 471-WARSAW

005-COMM. & INFORM. EQP. & SERV  
POLAND

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

IDENTIFICATION OF PROJECTS AND PRODUCT NEEDS WHICH ARE NOT SUB-  
JECT TO EXPORT CONTROL RESTRICTIONS.

OPPORTUNITIES WILL BE FOUND IN THE AREA OF  
PROCESS CONTROL EQUIPMENT.

CORPORATE LIAISON WITH FOREIGN TRADE ORGANIZATIONS AND MANUFAC-  
TURING PLANTS TO REESTABLISH CONTACTS AND IDENTIFY EMERGING  
MODERNIZATION PROJECTS.

UPDATED DEFINITION OF MARKET SEGMENTS AND  
IDENTIFICATIONS OF NEW OPPORTUNITIES.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 INDUSTRY CALLS.

COMMERCIAL OFFICER MADE EXTENSIVE AREA TOUR AND  
REPORTED ON OPPORTUNITIES TO CANADIAN INDUSTRY.

QUARTER: 3 -----

QUARTER: 4 -----