

New Term

FROM
January 2nd

in each department of the

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W. H. SHAW, Principal

Sea Bathing is one of the aids
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had in inland districts, yet all the invigorating, refreshing
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Surf Sea Salt

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TOWLE'S FOR FEMALE. AND Steel Pills.

Quickly correct all irregularities, remove all
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And sold in Boxes at 50c. and \$1 each (the latter con-
taining three times the quantity of the former), by all
Chemists and Patent Medicine Vendors throughout the
World.

Wholesale Agents, EVANS & SONS, MONTREAL.
"Druggists" Corporation, TORONTO.

All Wholesale Druggists keep in stock and will supply
retail druggists with

Wood's Phosphodine, Retalls \$1.
Cook's Cotton Root Compound, No. 1, Retalls \$1.
Cook's Cotton Root Compound, No. 2, Retalls \$3.

Many retail druggists sell dozens of these goods while
others only sell a few boxes. The reasons for these varia-
tions in sales are that one orders from his jobber in not
less quantity than one dozen Wood's Phosphodine, one
dozen Cook's Cotton Root Compound No. 1, and a half
dozen Cook's Cotton Root Compound No. 2, and places
the dozen cartons on his show case where they can be
seen and examined by customers. The other orders a few
boxes and hides them in a drawer behind his counter
where they cannot be seen, or what is still worse, waits
until a customer asks for the goods and then orders a box
or two; thus one druggist sells many dozens, the other a
few boxes or none at all. These goods all afford a liberal
profit to the retailer, and are liberally advertised in nearly
all papers from Cape Breton to British Columbia. No
retail druggist can make a mistake in ordering from his
jobber at least one dozen each of these goods and placing
them on his show case where they can be seen. Druggists
who have only purchased a few boxes and placed them in
a drawer behind the counter, will, by purchasing in
quantity and placing where they can be seen, be surprised
how quickly they will be sold. There is only one way
to sell goods and that is to keep a supply.



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POPE LEO XIII
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VIN MARIANI
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OVERWORKED MEN, DELICATE WOMEN
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Formula for East Indian Paste Sauce.

A very delicious sauce, an quite different in prepara-
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Original East Indian recipe. Entirely novel, and formula
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According to the Bengal (India) system: This Apple
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parations, and is the only one of its kind that will give
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