

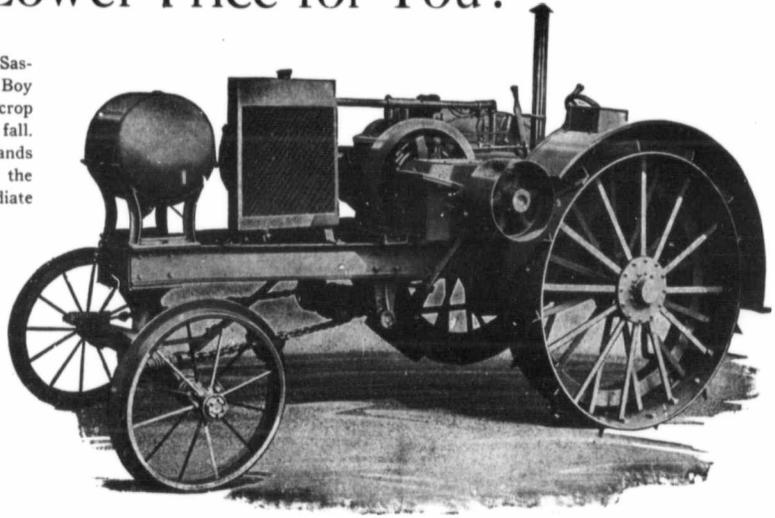
# Cancelled Orders and Big Stock Mean Lower Price for You!

A number of farmers in Alberta and Saskatchewan who ordered Waterloo Boy Tractors now find that because of their crop conditions they cannot take delivery this fall. This leaves a large stock on our hands which we do not wish to carry over the winter, therefore we offer for immediate sale

## 42 Waterloo Boy Tractors

AT A SPECIAL PRICE

These are regular stock tractors, brand new, and fully covered by the Waterloo Boy guarantee. The only reason a special price is offered is that we do not want to carry these tractors in stock over the winter. Only 42 tractors will be sold at the special price. If you want to be one of the lucky buyers you must make your application early—TO-DAY. Write now for full details and special price.



For Economic Operation—for Greater Power, Endurance and Reliability You Need This Tractor.

## Waterloo Boy Kerosene Tractor of Canada, Limited, Winnipeg

# Read This Letter From Salina, Kansas, Proving the Giant Power of the HART-PARR TRACTOR

J. GOTTING, CHAIRMAN  
MADISON, IOWA

COMMITTEE

J. GOTTING  
H. B. GUNDELIN  
W. H. BRACKBARD  
B. BATHOLICZAK  
P. G. ALLEN  
J. A. EVERTON

H. B. GUNDELIN, TREASURER  
MADISON, ILL.

DEPT. PARRETT, SECRETARY  
CHICAGO, ILL.

### National

### Tractor Farming Demonstrations

A. E. HILDEBRAND, MANAGER

1918

Demonstration

July 29-Aug. 2

Salina, Kansas, Aug. 2, 1918.

HART PARR CO.,  
CHARLES CITY, IOWA.  
GENTLEMEN:--

We beg to report as follows on a brake horse power test today of your Hart-Parr 30 Tractor No 8693:

Length of test: 30 min. at constant load.  
Average Motor speed: 731.8 R.P.M.  
Average B.H.P. 31.13

RESPECTFULLY SUBMITTED:

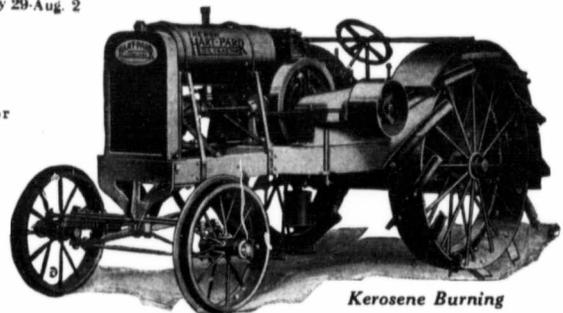
OBSERVERS:  
J. E. DAVIDSON  
R. H. JOSE  
C. K. SHEDD

*Oscar Vogesen*  
*C. K. Shedd*  
ENGINEERS IN CHARGE.  
*A. E. Hildebrand*  
MANAGER OF DEMONSTRATION.

I certify that the above test was made at 12.30 P.M. when Government thermometer was at 109 degrees in the shade and that at no time during this test was the temperature of water in the radiator over 175 degrees Fahrenheit.

*A. W. Patrick*  
MANAGER HART-PARR SERVICE

In the big demonstration with 173 other tractors the HART-PARR proved its superiority for deep plowing, pulling three-bottom seven inches deep at three miles per hour. The ease with which it pulled its load on Kerosene developing more than 31 h.p. while running below its normal speed was the wonder of the demonstration.



Kerosene Burning

The New Hart-Parr Tractor is Guaranteed to do as Much or More Work on a Gallon of Kerosene as Can be Done on Gasoline.

For plowing, seeding, hauling, belt work, or any other farm jobs that require power you need the Hart-Parr because it does so much work at the very lowest cost.

WRITE TO-DAY FOR FULLY ILLUSTRATED FOLDER

# Hart-Parr of Canada, Limited

Winnipeg  
Saskatoon  
Calgary  
Regina