TRADING LARGE **BUT PRICES AT CAUTIOUS POINT**

Some of the Big Issues De-

Financial and industrial factors were not materially altered, but encouragement was expressed at the absence of a money flurry, such a device religion of the day's heavy Federal tax payments. The course of the foreign exchange market three no new light on European conditions. Rates on London and Paris were moderately firm, with reactions of varying degree on Belgium, Italy and the so-called neutral countries, especially Sweden. Norway and Denmark. Liberty issues featured a better and broader bond market, trails and utilities, also making noteworthy recoveries but she foreign districts.

N. Y. QUOTATIONS

			100
Am Beet Sug. 411/4			41%
Am Car Fdy .122		122	123 %
Am Loco 83 1/8 Am Smelting . 37 %	83%	83 1/8	84%
Am Smelting . 37%	381/2	37 %	381/2
Anaconda 351/4			
Am Tob B	1121/4	112%	112
Am Tele102			
Atchison 801/2		801/4	80%
Am Can 26 %		26 %	
Am Woollen . 63%	651/8		
Beth Steel XD 541/4	55		
Balt and O C. 30%	321/8		
Baldwin Loco. 83		821/2	85%
Ches and O 561/2	571/2		561/2
Crucible Steel 83	851/8		
Can Pacific11114	111%	11114	111%
Cent Leath 3714	37 1/8	371/2	37%
Chandler 72	74	72	74
Gen Motors 12%	12%	1234	121/2
Gt North Pfd. 71	711/4	70%	7114
Gooderick Rub 341/2	35 7/8	341/2	35 7/8
Inter Paper 52%	5334	5234	533%
Inter Paper . 52% Mex Pet XD 1391/2	143	13814	143
NY NH and H 171/2	1814	1714	19
N Y Central . 671/2	6814	6714	68%
North Pacific, 7616	7814	6736	7814
Pennsylvania 36	36%	35 7/4	36 %
Pr Steel Car . 56%			
Reading Com. 651/4		651/4	681/6
Republic Stl . 64	64 %	631/2	64
St Paul 231/2	241/2		
South Pacific . 721/2	731/2		
Studebaker 571/2	601/6		60%
Stromberg 31%	31%		
Un Pac Com 1131/4		1121/	
U S Stl Com 781/8			7934
II S Rub Com 66	67.84	66	67%
	THE RESERVE OF THE PARTY OF THE		01 /8
West Electric. 47	47	461/4	461/
Sterling390		10 72	20 7/2
N Y Funds, 14 3-16			PAST TO
14 1 P totalds, 11 0-10	B.c.		

RE: "LA CIE DE TELEPHONE QUEBEC UNION ELECTRIQUE."

Notice is hereby given that an aplication will be made to the Parliament of Canada, at its resistion of 1921, at an act incorporating a telephone company, under the name of "LA CIE TELEPHONE QUEBEC UNION LECTRIQUE," authorized to contruct, maintain, acquire and operate nes of telephone in Canada, East of the Province of Ontario, in the process of Quebec, New Brunswick and love Scotia, with all necessary owers relating to the industry of a slephone Company and to wireless elephone; acquire by purchase, lease other purpose, acquire by purchase, lease of contervise, companies having idential objects; sell, lease and amaigants or make agreements with other or make agraements of the Constructed of the C

Abitibi Sells Higher In Active Trading On Montreal Market

Most of the Paper Stocks Made Small Gains—Bonds Strong With Good Demand.

Cline from Two to Five
Points.

No Money Flurry
To Disturb Street
London and Paris Rates Were
Moderately Firm With
Bond Market Wide.

New York, Mar. 15—Apart trom
few of the highly speculative shares
which were suscoptible to further
pressure because of isolated conditions, today's stock market manifested as pronounced disposition to share
off the extreme depression of the last
for the remaindance closely unchansed at
titing and Dominion seelling up a fraction at \$51-4.

Canada Steemship was a point highor was especially the case in the active
final hour, when many losses were
cancelled and a number of substantial
not gains were made.

Nometeal, March 15—Abbitibl was
the feature stock in a dull market on
the local stack exchanges today. It
turnshed over a third of the total
saleling and sold up 1 1.2 points to
42 1.5, holding the gain at the close.
Laurentide and Wayagamanek, each on
as mail turnover, acted similarity, but
of the remainder of the paper issues
blood on was unchanged at 123 and
the othere were lower. Laurentide
sold up a point at \$4, and Wayagamack the same at 68. Spanish commack the same at 68. Spanish commack the same at 68. Spanish commack the same at 64. Spanish commack the open at the
comcompare

ł	MONTREAL SALE	5	C
ı	(McDougall & Cowans)		g
ı	(McDougan & Cowans)	Asked	g
8		42%	U
	Abitibi 421/8	3314	
	Brazilian L H and P 33	36	짱
	Brompton 35%		I
	Canada Car	351/2	N
	Canada Cement 59	59%	п
	Canada Cement Pfd 8112	92	п
	Canada Cotton	75	и
9	Detroit United 80	82	u
	Dom Canners 28%		П
	Dom Iron Pfd 70		Ľ
	Dom Iron Com 3914	391/2	72
	Dom Tex Com XD1081/2	109	N
	Laurentide Paper Co 84	85	y
	MacDonald Com	24	Ľ
	Mt L H and Power 82	83	1
	Ogitvies 200		O
	Penman's Limited 99	575578.00000	y
	Quebec Railway 26%	27	c
	Riordon120	124	k
	Shaw W and P Co1041/6	105	d
		72	1
	Spanish River Com 71%	12	W
	Spanish River Pfd 821/2	1000	솀
	Steel Co Can Com 65	22.55	1

Steamships Pfd—25 at 66¼. Can Gem Com—10 at 59, Steel Canada—10 at 60. Asbestos Com—60 at 78, Montreal Power—5 at 82½, 4 at 82. Shawinigan—35 at 105, 25 at 104½. Abtibl—100 at 42¼, 50 at 42¼, 25,

Ability 441%. Detroit United—15 at 80. Laurentide Pulp—25 at 84. Blordon—25 at 123. Breweries Com—160 at 40, 10

N. Y. COTTON MARKET

1	High	Low	Clos
d	March	10.93	10.9
١	May11.87	11.50	11.8
ı	July12.33	12.05	12.3
١	October 12.75	12,53	12.7
	December 13.02		
ı			

IN THE PUBLIC EYE

Little Business In Winnipeg Pit As News Is Lacking

Cash Demand Weaker With Buyers Paying Little Attention to the Market.

Colcago, Mar. 15—Close: Wheat, March \$1.55 1-2; May \$1.48 3-4. Corn, May \$9; Jaly 71 3-8. Oats, May 42 3-4; July \$1.75. Pork, May \$2.00. Lard, May \$11.80; July \$12.15. Ribs, May \$11.40; July \$11.75.

California Gold

Mines Are Closing

San Francisco, March 15.—Whatver business depression has been noticeable in California is chiefly due to
the delay in meeting market conditions. Many holders of high-priced
stocks refuse to part with them save
stocks refuse to part with them save
the Yield.

the Yield.

(Copyright, 1921, by Public Ledger.)
San Francisco, March 15—California produced \$242,142,000 worth of minerials last year. Only \$13,50,000 worth of minerials last year. California Packing Corporation. Which has in the neighborhood of 100 making plants all ever this state, has just issued its revised price list for 1921, which shows reductions of from 1921, which shows reductions of fro



THE RESULT **OF INDUSTRY**

A Short History of Keen Business Management.

contribute.

Naturally some places in these Provinces are better than others, they spring into one's mind at once, and among the number the little border town of St. Stephen where cotton mills, are and tool works, candy factories flourish side by side, operated by Maritime Province men and manned by New Brunswick labor under conditions that for climate, good power and healthy surroundings are almost ideal, making for that stability and contentment which is the aeme of human industrial endeavor.

Some seven or eight years

acme of human industrial endeavor.

Some seven or eight years ago came to this town of St. Stephen three brothers, who in the strict school of American Shoe Factory life had learned to make shoes as only the American can. Born and brought up in St. Stephen, it had always been their dream to come home and establish an industry.

How well this dream has been realized is simply set forth in the tidy factory, one of the sources of pride in their town, and no less by the product of that factory being worn by the women from one coast of Canada to the other; known to the ahoe trade as the best women's Mackay Shoe made in Canada, and equal to anything produced in the United States.

The growth of this busi-

thing produced in the United States.

The growth of this business has been excellent, it could hardly be otherwise with a business organised to produce a shee of the class demanded and worn by 75 per cent. of the Women of Canada; producing that class of shee with an appearance and style second to none, putting into that shoe not only the best material, but the best brains in the business; manufacturing that shoe only as orders are received rather thim filling their warehouses with finished product and then going to market; and last but not least, managed by men who know leather and shoes, who use that knowledge to buy to the best dynanage and to produce shoes that are right in the front line of style, fit and quality.

For the greater part this

and quality.

For the greater part this business has grown on its own capital; the expansion, however, called a year ago for \$100,000 additional capital which was arranged by us cent. Preferred Stock, part of which was placed at that time and the balance left over for 1921.

over for 1921.

During the interim the leather market suffered the greatest decline in its history and shoes followed suit. Clark Brothers, however, were but slightly affected, their factory operated every single day of 1926 filling its orders; by December the business was running at normal and at present writing, orders on hand and in sight promise the best year in the history of the plant.

So it comes that with

8 Per Cent. Preferred Stock of Clark Bros., Limited of St. Stephen,

J. M. ROBINSON & SONS

SCHWART CO.

Canadian Trade For Last Year Is Bigge

But Figures for February Are Less Than for Same Period a Year Ago.

Where Declines Came

Both domestic exports and imports thow a decrease in value, during the month under review. In February 1920. Canada imported goods from forlygn countries to the value of \$37, 96,856, while during February of the resent year, this amount had failen to \$71,970,507, or a decrease of \$15.58,349. The total value of domestic exports during February this year was \$65,287,738, as compared with \$\$56,585,190 in 1920, a decrease of \$21,417,482. The figures for the eleven month period show an increase of \$225,539,433 in the total value of imported goods as emopared with 1920.

Imports and Exports

During the eleven months which closed on February 28 of the present year, goods were imported to the value of \$1,147,558,287, while for the same period last year imports were \$922,018,804.

The total value of domestic exports for the eleven months on the other hand, is less than during 1920. Domestic goods were exported during this period in 1920 to the value of \$1,145,858,237, while this year the value of these exports was \$1,121,071 273, or a decrease of \$25,287,966. Foreign merchandise was exported to the value of \$15,685,971 this year as compared with \$42,080,461 in 1920.

MEN AND

BUSINESS (By Richard Spillane)

Representatives of the 1800 idie shopmen of the Jersey Central shops of Elizabethport, N. J., suggest that if the company will reopen its shops, put them to work and discontinue contracting for repair work outside of Fl. rabeth they will accept I. O. U.'s for their wages and wait for the money until the company is able to redeem the due bills.

The proposal does credit to the shopmen, but it does not approach the basic trouble of railroad shop work. That trouble cannot be dedged. It must be cured.

Today the Jersey Central has the bulk of its repair work done by the Baldwin Locomotive Works for the American Car & Foundry Company or other concerns because the costs in its own shops are so excessive as to be prohibitory.

It is charged by the railroads that the unions established shop rules when the roads were under federal control by which, in various instances, it now requires four, five, six or more man performed.

Here is an illustration furnished

man performed.
Here is an illustration furnished by the railroad people:
In order to change a nozzle tip in the front end of a locomotive it is ne-

cessary

1.—To call a bollermaker and his
heiper to open the door, because that
is bollermaker's work;

2.—To call a pipeman and his helper to remove the blower pipe, because
that is pipeman's work; and

3.—To call a machinist and his helper to remove the tip, because that is
machinist's work.

LONDON OILS

LONDON MONEY MARKET
London, Mar. 15—Bar alivar 33 1.2d
per ounce, bar gold, 105s 6d. Money
5 3-4 per cent. Discount rates short
bills, 7 per cent. Three month bills
6 1-4 per cent. Gold premiums at Lishon 140.

DANISH BUTTER MEN FORM N. Y. COMPANY

- FRASER COMPANIES, LTD.

8 Per Cent. General Mortgage Gold Bonds

Dated March 1st, 1921. Due March 1st, 1941.

Principal and semi-annual interest payable Montreal, Toronto, St. John and Halifax.

Denominations \$500, \$1,000.

Price 99 and accrued

Yielding 8.10 per cent. Ask for special circular giving full particulars of this attractive offering.

EASTERN SECURITIES COMPANY, LIMITED

St. John, N. B. Halifax, N. S.

We are offering the

of the Maritime Telegraph and Telephone Co. Ltd.

Due Dec. 1, 1945 Descriptive circular on request.

W.F. MAHON & CO.

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McDOUGALL & COWANS

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> HEAD OFFICE, MONTREAL Orders executed on all Exchan

RAILROAD PREPARIN

FIGHT S for Battle Agains Reduction

CANNOT LIVE O LOWER S Every Union Declar

The statement said the ed schedule of rates of p by the Central manage not at this time be givideration, as we find the ployees today are not recient income to maintain ies properly at the prepay."