

NO.	NAME & ADDRESS	CONTACT	PRODUCTION 1992 / MT		OWNERSHIP
			HYDROGE NATED	LIQUID OIL	
11	Nargess Shiraz Vegetable Oil Co. P.O.Box: 71455-645 Tehran Tel: 837487-91 / 835898 Tlx: 212522 SAHA IR Fax: 837488	Mr. Sadrnejad, Managing Director	101338	4222	Private
12	Naz Esfahan Mfg Co. 6th floor, Bldg # 14, Sepahbod Gharani Ave., Tehran Tel: 837635/882 5729 Fax: 831497	Mr. Movahedian, Managing Director	22984	1998	Private
Total:			518644	87433	

D. Country Exports

No exports of oilseeds exist due to the shortage of the local production. Cooking oils and shortenings are exported as this is highly encouraged by the government.

MARKET OPPORTUNITIES FOR CANADIAN PRODUCT

There is a fruitful future for Canadian oilseed products in Iran; subject to continuous presence in the market and competitive prices. It is difficult to penetrate the market in the short-term, but through persistent effort Canada may have its own share.

There are no weaknesses and strengths of Canadian oilseed products known by the market. A group of people in the vegetable oil industry who participated in the Oilseed Congress in Saskatchewan (Summer 1993) are trying to provide facilities for Canadian oilseed products to sell in the market. They believe that in addition to obtaining import licences for Canadian products, price wise it would be difficult for Canada to compete with other countries.

Other than all the above actions which are highly recommended, providing more information for the clients would be useful. A direct contact with the authorities in the country such as the following organizations will be useful:

- The Ministry of Health, Treatment & Medical Educations
- Iran Standards & Industrial Research Institute (ISIRI)
- GTC (Government Trading Company)
- The Ministry of Commerce, Department of Internal Commerce
- The Ministry of Industries, Department of Food, Medicine & Health Products