

4. BEST SALES PROSPECTS

Items that have been identified as good sales prospects in Mexico include:

- Access control devices
- Automatic safety valves
- Burglar and intrusion alarms
- Car alarms
- CCTV cameras and monitors
- Combination locks
- Credit card verification systems
- Document destroyers/shredders
- Electronically or electrically operated locks
- Fire alarms
- Fire extinguishers: foam, chemical, sprinklers, grenades
- Fire fighting vehicles
- Fire and acid resistant apparel
- Industrial goggles
- Lifesavers
- Monitoring devices
- Non lethal weapons
- Personal ID systems
- Radiation detection equipment
- Radio communication systems
- Respiratory protective equipment
- Safes and strong boxes
- Smoke detectors
- Testing and measuring instruments
- Warning safety systems

5. SECURITY REGULATIONS

The Mexican Constitution and the Federal labor Law are the basic laws regulating security on the job. They state, most importantly, that the employing firm will be responsible of the work related accidents and illnesses of its workers and will cover all costs of preserving the worker's life and health. It will also maintain the appropriate preventive security measures in order to avoid accidents, and train its workers in the use of security devices and measures.

In addition to the above general principles, in 1934 the rules on hygiene on the job were passed; in 1954 the rules on prevention of work related accidents; in 1954 the rules on security in mines; and in 1978, the general regulations on security and hygiene on the job. The latter are the more comprehensive regulations and include standards on building specifications, fire abatement equipment, maintenance and security devices on machinery and equipment, specifications on materials handling and transportation, electrical installations, handling of toxic and explosive substances, personal protection and general conditions