

Monkfish:

This is a very good example of an underutilised species which has finally found its way onto this market. From almost nothing in 1985, imports from Canada amounted to 202 tonnes in 1988 which represents only 18 percent of French monkfish imports. Demand is for peeled tails and fillets.

Frozen Crab:

The market from Canadian sources is almost strictly for snow crab in the 60/40 combination pack. Although some reputable trade marks are well established, competition is very present, (especially from Asia.) Product is purchased by importers who sell it to catering, distribution and freezer centers.

Product	Current Imports (\$M)	Specific Product Opportunities
Salmon	\$20.00 M	M 0.0%
Cod	\$3.40 M	M 1.2%
Lobster	\$3.00 M	M 0.0%
Crabs	\$0.80 M	M 1.1%

Product	Current Imports (\$M)	Specific Product Opportunities
Crabs	\$3.00 M	Crabs (canned)
Salmon	\$3.00 M	Salmon (smoked)
Cod	\$3.00 M	Cod (smoked)

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