

BUSINESS REPORTED
 BY NORTH PACIFIC POSTS
 FY APRIL 1987 - MARCH 1988

VALUE
 TRADE RELATED

VALUE
 INVESTMENT RELATED

\$ MILLION \$

(PY refers to Trade Program PYS)

New buying connections &
 nbr of agencies appointed

Number of Export
 Sales Reported

TOKYO (22PY)

23 246

242.7

254.2

* BEIJING (11PY)

2 27

326.6

326.6

SEOUL (7PY)

9 30

215.8

215.8

HONG KONG (7PY)

38 52

48.5

202.8

251.3

OSAKA (4PY)

2 21

10.0

* SHANGHAI (4PY)

7 7

45.0

46.1

* 3 of 4 reports received

TPPH7ND