

REPT4D  
90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :433-OSLO

011-OIL & GAS EQUIPMENT,SERVICES  
NORWAY

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

COMP CALLS ON LARGEST IMPORTERS & SUPPLIERS  
IDENTIFY LIST OF NEW AGENCIES

PROMOTION OF CDN COLD CLIMATE TECHNOLOGY  
POSITIONING CDN COMP. FOR FUTURE PROJECTS IN NORTHERN AREA

MONITOR POTENTIAL GAS PIPELINE CONSTRUCTION PROJECTS  
INFORM COMP. OF OPPORTUNITIES FOR CO-OPERATION

ASSIST CDN FIRMS IN FINDING APPROP NORWEGIAN PARTNERS TO NORWAY  
NEW JOINT VENTURES & POSSIBLE NEW OPPORTUNITIES FOR SALE

ENCOURAGE NORWAY COMP TO ATTEND OFFSHORE NEWFOUNDLAND 89  
6 NORWEGIAN COMP TO ATTEND EXHIBITION

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 World Energy Conference in Montreal

QUARTER: 3 Visit of Continental Shelf and Petroleum  
Technolgy Research Institute (IKU-Sintef) of  
Norway to Canada

QUARTER: 4 -----

Attended by over 150 Norwegians. The Export  
Council of Norway had national stand exhibiting  
prominent Norwegian companies in the energy,  
industry including those with offshore oil and  
gas related products and engineering services

Signing of Memorandum of Understanding between  
IKU-Sintef and the Alberta Oil Sands Technology  
and Research Authority in enhanced oil recovery  
cooperation