

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 4TH QUARTER OF 1986 (B64)

Summary for POST: Harare

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
	%	%	%	%			
A. Servicing Export Enquiries	from Canada	5.0	0.0	20.0	0.0	0.25	208 (Enquires)
	from Territory	5.0	0.0	35.0	0.0	0.40	357 (Enquires)
B. Export Promotion Projects and Events		5.0	0.0	0.0	0.0	0.05	1 (Projects/Events)
C. Other Trade Development Activities		15.0	0.0	10.0	0.0	0.25	
D. Promotional Projects		20.0	0.0	15.0	0.0	0.35	2 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	5.0	0.0	0.0	0.0	0.05	7 (Enquires)
	from Territory	0.0	0.0	0.0	0.0	0.00	0 (Enquires)
F. Service to Government	External Affairs	0.0	0.0	0.0	0.0	0.00	9 (Reports)
	OGDs, Provinces, ETC	35.0	0.0	20.0	0.0	0.55	6 (Contacts)
G. Administration	Program Management	10.0	0.0	0.0	0.0	0.10	
	Leave, Professional Dev.	0.0	0.0	0.0	0.0	0.00	
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Total TID Program		100.0	0.0	100.0	0.0	2.00	
H. Other Programs		0.0	0.0	0.0	0.0	0.00	

Canadian Business Visitors: 41  
Local Business Visitors: 126

Trade Officers: 2  
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS