## THE ACADIAN








Editorial
pulpits are our work clothes. Each of
some kind of a sermon every day. WHAT ADVERTISING MEANS TO YOU Every now and then we like to talk to our merchants about ad equal interest to the public. Frankly, way interest of the public, is the
interest of the local merchant and the interest of the local newspaper The public always is best served by buying advertised goods. Goods that are adwertised aere goodst that are more extensivedy goods.
factured and consequently cheaper because of increased production. factured and consequently cheaper because of increased production.
Moreover, advertising today is a guarantee of merit. No one need
to be afraid either of the honesty of the price or the quality of advertised goods. Competition compels honesty even if there should be a wish to avoid it.
There is another benefit too, in local newspaper advertising.
When advertising is thoughtfully employed it means the building of trade for our local merchants and this reacts in increase in real
estate values generally. A prosperous business section means added estate values generally. A prosperous business section means added
population and increased conveniences. The whole scheme of ad-
pertising, merchandising and buying is one of co-operation to mutual The merchant always wins favorable reaction when he talks
frankly in his advertising to the people and shows them he is dealing honestly with them and making a normal profit. he holds the public interest at heart is the man who wins. Many shadow of immediate sales.

GOOD CROPS MEAN COUNTRY'S PROSPERITY The present year has probably witnessed the greatest variation
in the price of hay in this valley ever experienced by the oldest resident. From forty dollars or more per ton, which was paid in some
instances last winter, the price has fallen to perhaps the lowest ever
paid for this useful paid for this useful commodity here. While for several years past
the crop has been a short one favorable conditions have this year conbined to produce an exceedingly heavy yield. Had the price
his season been equal to that of the past few years the crop would Disappointing as the situation has been from this standpoint
he remarkably large crop and good quality is a factor that will count for muark in the country's prosperity. After all the number of those lor much in the country s prosperity. After all the number of those
who have hay to sell is small as compared with those who feed their
entire crop and aften are obliged to purchase fodder in entire crop and aften are obliged to purchase fodder in order to get
their stock through the winter. The good hay crop will furnish an live stock a safe and profitable venture. The return of conditions
on the farm to those existing before the war will assist very material-
ly in restoring the ly in restoring the country's efficiency and ensure a return to normal
along ot her lines.

OLORD BYNG STRONG BELIEVER IN BOY SCOUTS
It is very much to be regretted that Mr. Brown's accident la It is very much to be regretted that Mr. Brown's accident last
week at the camp at Sunken Lake prevented him from being in town
on Thursday and participating in the reception acreded on Thursday and participating in the reception accorded to Their
Excellencies Lord and Lady Byng. One of the institutions of this place in which the Governor-General professed special interest was Cadet movement, which he regards as calculated to promote among the young a spirit of militarism most undesirable, Lord Byng regards
the influence of the Boy Scout training valuable as contributing to the building up of a good citizenshing for Canada.
Coming from such a source this testimony must b Coming from such a source this testimony must be very gratify-
ing to those who have been instrumental, sometimes in the face of
considerable opposition in promoting and carving our young people, and should encourage a still greater activity along
that line.
OUR TIDES A BIG TOURIST ASSET
One of the most interesting and attractive features to visitiors
to this vicinity is our ites. To those of ut who have been faniliar
all
 those who coming fromeregions remote witness its wonders for the
first time. Properiy exploited the Minas Basin tides could not fail
to be a strong inducement in attracting visitors to this section and to be a strong inducement in attracting visitors to this section and
we are slow indeed in taking advantage of this asset with which nature
las provided us.

| Valley teams to finish 7-GAME SERIES |  |
| :---: | :---: |
| Middle <br> More |  |
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| the Middleton-Kentvile play-off series, it was decided that the two teams in |  |
| their section of the Valley League | Shore League. |
|  |  |
| The original play-ff series was the best |  |
| with tiee baseball officials of Kentville |  |
| to seven games, the championship going to the one winning the majority, However, |  |
|  |  |
| the Bear River team, ctampions of the |  |
| registered a protest with the Ngva Scotia executive last week after the teams had played four games, each winning two,and the situation-remained a deadlock. |  |
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| At the meeting it was decided that the |  |
| the first scheduled at Middleton on Wednicsday next and the final two at Kentville |  |
| next Friday and the following Wednesday. <br> M. Yero, of Yarmouth and H. Mac- |  |
|  |  |
|  |  |
| Among three present were Mr. Mar- |  |
|  |  |



##   <br> GREATEST VALUE IS OBTAINED BY USING <br>  <br>  <br> Blended from the fineat teas, the enjoyment gained more

 than outweighs the extra colt. 43c. per $1 / 1 \mathrm{lb}$.Write for free sample and be convinced. SALADA , MONREAL


Today, after. more than a century of conservative progress, the combined capital and reserve of the Bank amount to $\$ 54,500,000$, its total assets are in excess of $\$ 650,000,000$, its six hundred Branches extend to all parts of Canada, and it has irs own offices in financial centres throughout the world.

The fill resources of the Bank
are behind every Branch
Wolfville Branch:
A. G. Guest, Manager.

## BANK OF MONTREAL <br> Established over 100 years

Boston and Yarmouth Steamship Co., Limited FREIGHT AND PASSENGER SERVICE SUMMER SALLINGS
Steamers Prince Arthur and Prince George SIX TRIPS WEEKLY FARE $\$ 9.00$ Return, Leave Boston Daily except Saturdays at 2 p.m. (Daylight Time).

For staterooms and other information apply to
KINNEY, Superintendent, Yarmouth, N. s.

## CASH and CARRY

Fresh Vegetables
from the garden every moming at lowest prices.
specials for friday:

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Fresh Salmon.
Fresh Halibut
Fresh Cod
Fresh Haddock
Dry Codfish.... per doz
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SPECIAL FOR SATURDAY:
Roast Beef.
Roast Pork
Roasst Pork
Roast Veal.
Roast Mutton
Beef Steak.
Lamb Chops.
2 pks. Corn Flakes,_,.....
Shredded Wheat, per pkg.



FRANK W. BARTEAUX

