



“PEMD was critical to our expansion into the Japanese market. We could not have afforded to enter this market without assistance.

“...the ‘red tape’ was minimal and the process was expedited quickly. As a business needing help from it’s government, I can only speak highly of the end result.

“Our company has maintained significant growth in the last few months and the number of employees has doubled from 4 employees to 9. These figures should justify the importance of PEMD to our company.” - *Jim Holden, President, Pacific Brewing Industries, White Rock, British Columbia*

“This assistance has been vital in our company sourcing market information and establishing sales contracts. The program has proved invaluable to our company as the start-up costs of such a business limit what can be spent on marketing and this funding improved our marketing effort.” - *Steve Nicks, President, Cape Shore Seafoods Ltd., St. Mary’s Bay, Newfoundland*

“... the assistance we received under the PEMD was very helpful in getting us established in Asia.

“Even though we did not win the project for which we received financial aid, through the government aid we were able to reduce the cost of gaining access to this tender call. This in turn enabled us to devote more to other tenders which did turn out to be successful and resulted in three or four person-years of work for Canadian education specialists.” - *Claude Beaudry, Ph.D., International Vice-President, Tecslut Eduplus Inc., Montreal, Quebec*