

**AQUARIAN INDUSTRIES  
INTERNATIONAL LTD.**

391 Campbell Street  
Winnipeg, MB  
R3N 1B6

Contact: Norm Burns, President

Telephone: 204-489-1214

Fax: 204-489-7372

Products: All available species in any form or treatment

Percent of Sales Exported: 100%

Number of Employees: 4

Type of Business: Trader, Industry Consultants

Countries of Interest: Worldwide

**B.D.C. COMMODITY EXPORT LTD.**

45 Allenford Drive  
West St. Paul, MB  
R4A 2A5,

Contact: Donald Couch, President

Telephone: 204-334-3921

Fax: 204-334-6182

Products: Lobster — Fresh, live; Mussels — Fresh, whole-in-shell; Shrimp — Frozen; Oysters — Fresh, whole-in-shell; Scallops — Frozen; Salmon, Steelhead — Fresh, frozen

Annual Sales Range: Less than 0.5M

Percent of Sales Exported: 100%

Number of Employees: 3

Type of Business: Exporter

Production Period: Seasonal

Countries of Interest: United Kingdom, France

**BODNER FISH DISTRIBUTORS  
(1983) LTD.**

1240 Sherwin Road  
Winnipeg, MB  
R3H 0V3

Contact: R.J. Bodner, President

Telephone: 204-694-0192

Fax: 204-694-5605

Products: Lake Whitefish, Walleye, Northern Pike, Perch, Mullet, Carp & all species of freshwater fish depending on availability — Fresh, frozen, fillets

Annual Sales Range: 0.5 — 2.5M

Percent of Sales Exported: 97%

Number of Employees: 2

Type of Business: Trader, Wholesaler

Production Period: Year round

**FRESHWATER FISH  
MARKETING CORPORATION**

1199 Plessis Road  
Winnipeg, MB  
R2C 3L4

Contact: Baldur Johnson, Export Sales Manager

Telephone: 204-983-6616

Fax: 204-983-6497

Gerald Malone, V.P. Marketing

Telephone: 204-983-6483

Fax: 204-983-6497

Dennis Kork, Fresh Fish Sales

Telephone: 204-983-6482

Fax: 204-983-6497

Sales Offices/Agents and Brokers:

**UNITED STATES**

Minnesota, West Iowa

Jim McKinney, Juhl Brokerage Inc.

Golden Valley, Minnesota

Phone: 612-588-0891 Fax: 612-588-3414

Telex: 62216300

Wisconsin

Don Batzler, Great Lakes Marketing Inc.

Waukesha, Wisconsin

Phone: 414-542-7500 Fax: 414-542-0967

North and South Dakota, Montana

Jerry Jernberg, Juhl Brokerage Inc.

Fargo, North Dakota

Phone: 701-293-5851 Fax: 701-232-4183

Nebraska

John Chvatal, Juhl Brokerage Inc.

Omaha, Nebraska

Phone: 402-334-8990 Fax: 402-334-1878

Upper New York State

(Buffalo/Rochester/Syracuse Area)

Mark Kotok, X. Sea Lnt International Corp.

Williamsville, New York

Phone: 716-632-3633 Fax: 716-632-3632

Los Angeles and Southern California

Dave Brauch, R.M. Sloan Co.

San Pedro, Calif.

Phone: 213-831-4450 Fax: 213-831-4450

Telex: 183630

Illinois

Dan Konzaluo, Performance Foods Inc.

Oak Brook, Illinois

Phone: 708-990-7383 Fax: 708-990-7243

East Iowa

Dan Kavanaugh, Benolken Brokerage Co.

Des Moines, Iowa

Phone: 515-270-9611 Fax: 515-270-8380

Michigan (Detroit area)

Mike Wilner, McMahon & MacDonald Food Brokers

Farmington, Michigan

Phone: 313-477-182 Fax: 313-477-0271

Grand Rapids

Jeff Gordon, McMahon & MacDonald

Food Brokers

Grand Rapids, Michigan

Phone: 616-956-9355 Fax: 616-956-1961

Arizona

Bob Ganz, G & G Food Sales Company

Phoenix, Arizona

Phone: 602-759-4411 Fax: 602-759-7210

Ohio

Doug Clark, D.B. Clark Sales Inc.

Phone: 614-239-9283 Fax: 614-239-9285

**CANADA**

Ontario

Jim Grandy, Clouston Foods Canada Ltd.

Woodbridge, ON

Phone: 416-851-6771 Fax: 416-851-5703

Telex: 06527437

Quebec

Alain Gerard, Clouston Foods Canada Ltd.

Lachine, QC

Phone: 514-636-5114 Fax: 514-636-7606

Telex: 05821736

**WORLDWIDE**

France

Michel Cleron, Legrand & Malo

Le Havre, France

Phone: 35420367 Fax: 35216779

Telex: 190223

Sweden

Bo E. Sjöström, Bo E. Sjöström Trading AB

Stockholm, Sweden

Phone: 46-8-93 15 16 Fax: 46-8-93 15 16

Finland

Raimo Ridoskoski, Lejos Oy

Helsinki, Finland

Phone: 358-0-693911 Fax: 358-0-6940025

Telex: 57124444

German, Austria, Holland

Dirk Wögar, Rud. Kanzow (GMBH & Co.) KG.

Hamburg, Germany

Phone: (040) 75-19-80-0 Fax: (040) 75 15 63

Telex: 412162981

Switzerland

Edmond Montan, Corema Frozen Seafoods S.A.

Geneva, Switzerland

Phone: +4122/430027 Fax: +4122/428302

Telex: 427067

Basel, Switzerland

Phone: +4161/3315577 Fax: +4161/3317161

Japan

Yasuo Arai, Arai Trading Co. Ltd.

Tokyo, Japan