DEPARTMENTAL ORGANIZATION AND SENIOR MANAGEMENT

- providing economic analysis and advice both on the broad economic considerations and implications of Canada's proposed positions in the MTN and on the impact of international developments and trends on Canadian strategies and priorities in the negotiations.

Assistant Deputy Minister International Trade Development

Mr. Reg H. Dorrett

- General responsibility for the department's international trade development mechanisms and for ensuring that Canada's export and foreign investment objectives are actively pursued and supported.
- Activities include:
 - developing and maintaining a knowledge base and providing advice and direction on shifts in domestic sectoral export capability and international market conditions that may affect trade development objectives and the allocation of departmental resources;
 - analyzing, formulating and managing export marketing policies and support programs in such areas as export financing, fairs and missions, technology transfer and export education;
 - monitoring and assessing the performance of the department in carrying out its international trade development responsibilities;
 - contributing to the formulation of Canadian policy and activities related to the promotion of foreign investment in Canada;
 - coordinating the department's export and foreign investment objectives and activities with those of provincial governments; and
 - managing the department's overall relations with the business community in support of international business objectives.