Name:	Semperit Industrial Products Inc.
Address:	103 Spring Valley Road
	Montvale, NJ 07645
	U.S.A.
Contact:	Mr. Manfred Reichel, President
Telephone:	201-573-9026
Fax:	201-573-0728

- Imports conveyor belts and V-belts.
- Subsidiary of foreign company.

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- Has never tried Canadian products.
- Inputs to the purchasing decision include parent company, trade associations, recommendations from personal contact and manufacturers.
- Actively seeking sources of supply for industrial rubber hoses.