REPORT 4
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :503-MANILA

999-MULTIPLE SECTORS
PHILIPPINES

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
ALL SUB-SECTORS	
COMPLETION OF DATA INPUT TO COMPUTER BASED PROJECT TRACKING SYSTEM.	BETTER & MORE TIMELY INFORMATION ON PROCUREMENT OPPORTUNITIES TO REGIONAL POSTS AND CDN EXPORTERS & CONSULTANTS.
COMPLETION OF BROCHURE OUTLINING SERVICES PROVIDED BY EXTOTT AND POST TO ASSIST CANADIAN COMPANIES IN PURSUING ADB PROCUREMENT.	MORE CANADIAN COMPANIES SEEKING ASSISTANCE; TAKING AN INTEREST IN ADB PROJECTS.
CONTINUED EFFORT TO STRENGTHEN CONTACTS AT ADB.	TO OBTAIN MORE DETAILED & TIMELY INFO ON PROJECTS OF PARTICULAR INTEREST TO CDN COS. AND TO RESOLVE PROBLEM PROJECTS.
PERSUADE BANK TO INCLUDE CANADIAN CITIES IN ANNUAL PROCUREMENT SEMINARS PROGRAM.	INFORM MORE CANADIAN COMPANIES OF OPPORTUNITIES AND HOW TO PURSUE.
INCREASED CONTACT/LIAISON WITH CO-FINANCING UNIT AND PRIVATE SECTOR DIVISION	GREATER BANK AWARENESS OF CANADIAN INTEREST IN CO-FINANCING OPPORTUNITIES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 -----	
QUARTER: 2 Prompt response to enquiries;arranging mtgs at ADB for Cdn exporters;issuing tender alerts and providing background info. on upcoming proj. Organiza'n of ADB Seminar series and preparation of background paper on ADB procurement.	Srvcd some 280 requests for info. & mtgs;issued 56 tender alerts on upcoming projects to some 300 cos. Carried out sem. in Clgry,Vncvr & Trnto which attracted over 200 co. participants.Prepared & distr background paper on ADB bid proc.
QUARTER: 3 -----	
QUARTER: 4 -----	