

REPORT 4
88/07/27

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST :304-LAGOS

005-COMM. & INFORM. EQP. & SERV
NIGERIA

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 4 PURSUIT OF OPPORTUNITIES IN SATELLITE AND
TERRESTRIAL COMMUNICATIONS (PARTICULARLY SWIT-
CHES, PABX, RURAL SYSTEMS AND DATA COMMUNICA-
TIONS).

QUARTERLY RESULTS REPORTED:

PURSUIT OF POSSIBLE IFC FINANCED DATA COMM NET-
WORK. CONTINUED ASSISTANCE TO SR TELECOM ON SE-
VERAL OPPORTUNITIES. LIAISON WITH NITEL TO DEFI-
NE REQUIREMENTS, IMPACT OF COMMERCIALIZATION AND
POSSIBLE FUNDING FROM WB.